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**A. N. PIERSON, Inc.**  
**CROMWELL, CONN.**

**1927**

# TERMS OF SALE

THIS LIST CANCELS ALL PREVIOUS QUOTATIONS

*This is a Wholesale Catalogue and we do not solicit orders at these prices from parties not in the trade*

**Printed Stationery.** Use printed stationery to protect yourself from being confused with retail buyers, or state clearly why you should be entitled to buy at wholesale prices.

**Terms.** Cash, unless special arrangements are made for credit. Bills for plants are payable 30 days from date of shipment where credit has been allowed. If unpaid, interest will be charged at  $\frac{1}{2}$  per cent per month.

**Parcel Post Shipments.** We ship rooted cuttings by parcel post on orders calling for small quantities, until May 1, after which date we use slatted crates which are necessary in order to prevent heating and loss in transit. These must be shipped by express.

**Cash Discounts.** We do not allow cash discounts, but on prepaid orders we do not charge for packing, the cash discount formerly allowed being approximately the amount added to charge orders for packing.

**Non-Warranty.** We endeavor to keep varieties true to name, but do not guarantee this, nor do we in any way guarantee the success of the grower purchasing the stock offered in this Catalogue. In the event of stock not being true to name, our liability is limited to the invoice value at time of shipment.

## PARCEL POST CHARGES

On all charge orders, the actual parcel post cost will be added to the invoice. Paid orders will be shipped by express unless the remittance includes postage at the following estimated rates:

Rooted Cuttings, east of the Mississippi River: 100 or less, 10 cents; for each additional 100, 5 cents. West of Mississippi River: 100 or less, 20 cents; for each additional 100, 10 cents.

All plants from pots in any quantity will be shipped by express. If desired by parcel post, we can remove the soil and pack lightly. This we advise in the case of small lots of new Chrysanthemums, especially where the customer wishes larger and better than rooted cuttings and wants to keep the expense down to the minimum. We do not guarantee safe delivery of anything. If you wish your parcel post shipment insured, we will insure it at your expense at the following rates, which must be included in your remittance:

Value up to	\$5.00.....	\$0 05	} plus regular postage
Value up to	25.00.....	08	
Value up to	50.00.....	10	
Value up to	100.00.....	25	

We deliver to a common carrier in good condition. We do not guarantee safe arrival; your claim for damage is against the carrier.

**Packing Charges.** A charge for packing is made on all plants or cuttings shipped by express or parcel post. We do not charge for either boxes or packing on orders which are prepaid in full.

## PACKING CHARGES

Rooted Cuttings: 300 or less, 30 cts.; over 300, 5 cts. per 100 additional.

Plants from  $2\frac{1}{4}$ -inch pots: Minimum charge up to 100 plants, 50 cts.; over 100, 40 cts. per 100.

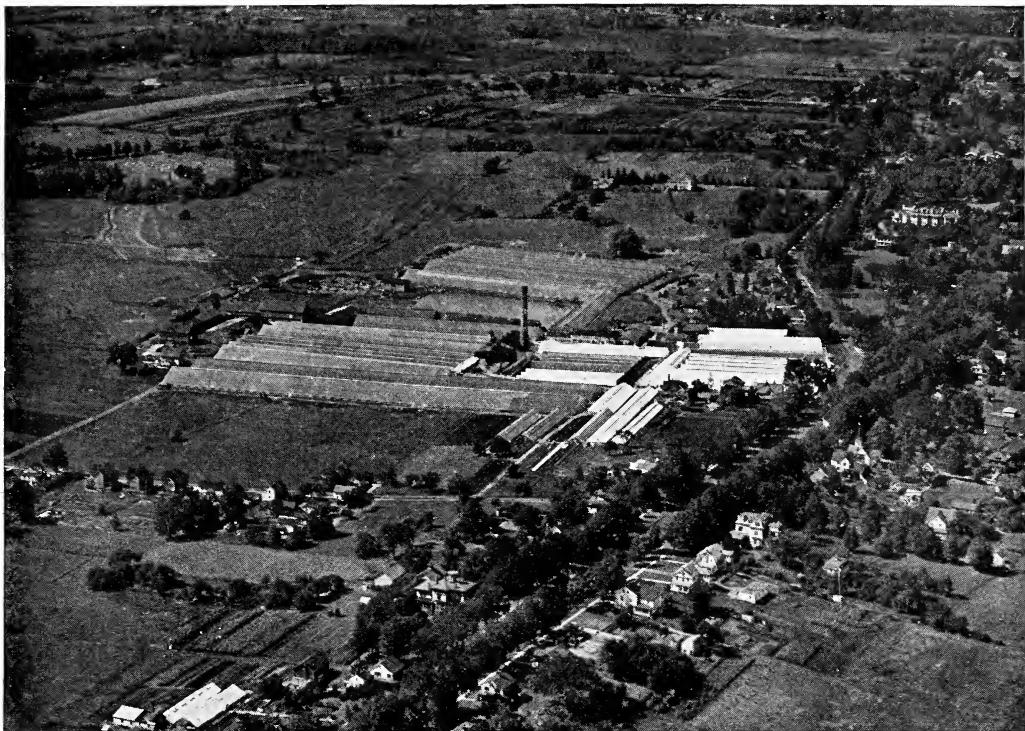
Plants from 3-inch pots: Minimum charge, 50 cts.; 50 or more plants, \$1 per 100.

Plants from 4-inch pots: Minimum charge, 50 cts.; 50 or more plants, \$1.50 per 100.

## For Grafted Roses

Plants from  $2\frac{1}{4}$ -inch pots: Minimum charge, 50 cts.; in quantity, \$1 per 100.

Plants from 3 and 4-inch pots. Minimum charge, 50 cts.; 50 or more plants, \$1.50 per 100.



The above picture is a bird's-eye view of our lower plant taken from an airplane. It also shows in the distance a small portion of our nursery, which comprises about 100 acres and is planted chiefly to Evergreens

# Wholesale Trade-List

A. N. PIERSON, Inc.  
CROMWELL, CONN.

1927

OUR SPECIALTY: GRAFTED ROSES FOR  
GREENHOUSE PLANTING

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BRIARCLIFF ROSES

# GREENHOUSE ROSES

*Do you grow Roses or do you follow the beaten trail?  
There is a difference, and a wide one*

If I were anxious to just play safe, I would grow Briarcliff, Templar, Butterfly, Premier, and what white I had to have and some yellow.

If I wanted to be a factor in the Rose world and grow Roses for the best trade in America, I would also grow Florex for that which we might call "class" in the retail trade. I would grow Souvenir de Claudius Pernet and Mrs. F. R. Pierson if I had confidence in my ability, and I would grow Commonwealth for the summer trade.

That is the variety problem as I see it.

## BRIARCLIFF, MATCHLESS, AND MRS. F. R. PIERSON

Grafted:	Each	Doz.	100	1,000	5,000
2 1/4-inch pots . . . . .	\$0 50	\$5 00	\$32 00	\$260 00	\$250 00 per 1,000
3-inch pots . . . . .	60	6 00	40 00		
4-inch pots . . . . .	70	7 00	45 00		

## Briarcliff Rose

THIS new Rose, a sport from Columbia, has all the growth and flowering characteristics of the parent. It is a much brighter shade of rose-pink than Columbia—not the dark pink of Mrs. Harding. The bud is longer and the flower not as heavy as Columbia in petalage, but as the petals are longer, BRIARCLIFF, when expanded, is a larger Rose. This variety is free from the objectionable "bull-heads" and malformed flowers so common with the parent.

BRIARCLIFF has won the commendation and hearty approval of the Rose-growers of America. As Butterfly replaced Ophelia, so Briarcliff has replaced Columbia.

## Mrs. F. R. Pierson

Introduced by The F. R. Pierson Co., of Tarrytown, N. Y., last season

AS a commercial red Rose, Mrs. F. R. Pierson is hard to equal when at its best. It is a sport of Premier, and it possesses many of the characteristics of the parent, but does not have the same strength of plant that Premier shows when not well handled. As a fancy Rose for the holiday trade, it is beautiful if brought to maturity under ideal conditions and not grown as warm as Premier. "A crimson Rose flooded with sunshine" was the introductory description last season. It is all of that, and, done well, it is a wonderful Rose, and we have done it well.

## Matchless

A sport of Premier originated by Duckham-Pierson Co., 1926

A DEEP pink sport of Premier that has been planted very heavily this past season. In color and form of bud, Matchless is an improvement over Premier, and it is the equal of the parent in health and production. It lacks the size of Premier in the flower, and the general growth, in proportion to the flower, is considerably lighter.

## Souvenir de Claudius Pernet

WE have not included this popular yellow Rose in our Rose list, although we have been growing it for several years, experimenting with various root-stocks and methods of propagation. We believe that it is at its best where grafted on *Rosa odorata*. We shall graft 75,000 of this variety, and, we trust, with good success.

From 2 1/4-inch pots, \$50 per 100, \$500 per 1,000

# A WONDERFUL NEW PINK ROSE

## ***FLOREX***

TO BE DISSEMINATED IN 1927

THE parentage of this new Rose is Premier  $\times$  Mme. Butterfly, and the seedling was originated in 1921 by William A. Geiger, of the Florex Gardens. Since that time, this Rose has been carefully and continually observed by us. It is being disseminated because we know that FLOREX has unusual and unquestioned merit.

In color, FLOREX is difficult to describe—it really must be seen to be appreciated. It is a bright coral-salmon, suffused with orange-carmine, and this brilliant color is firmly established under all weather conditions; in fact, too much cannot be said of its wonderful color.

FLOREX is a very strong, vigorous, upright grower, with absolutely no blind wood. It breaks long enough from a cut to make pinching unnecessary.

The foliage is a glossy green, very abundant, and mildew-proof.

FLOREX is very fragrant. The bud is long and pointed, with a high center, and every flower opens perfectly. FLOREX bears no deformed or imperfect flowers. Its lasting qualities are superior to any of the present-day varieties, and it ships well, without bruising.

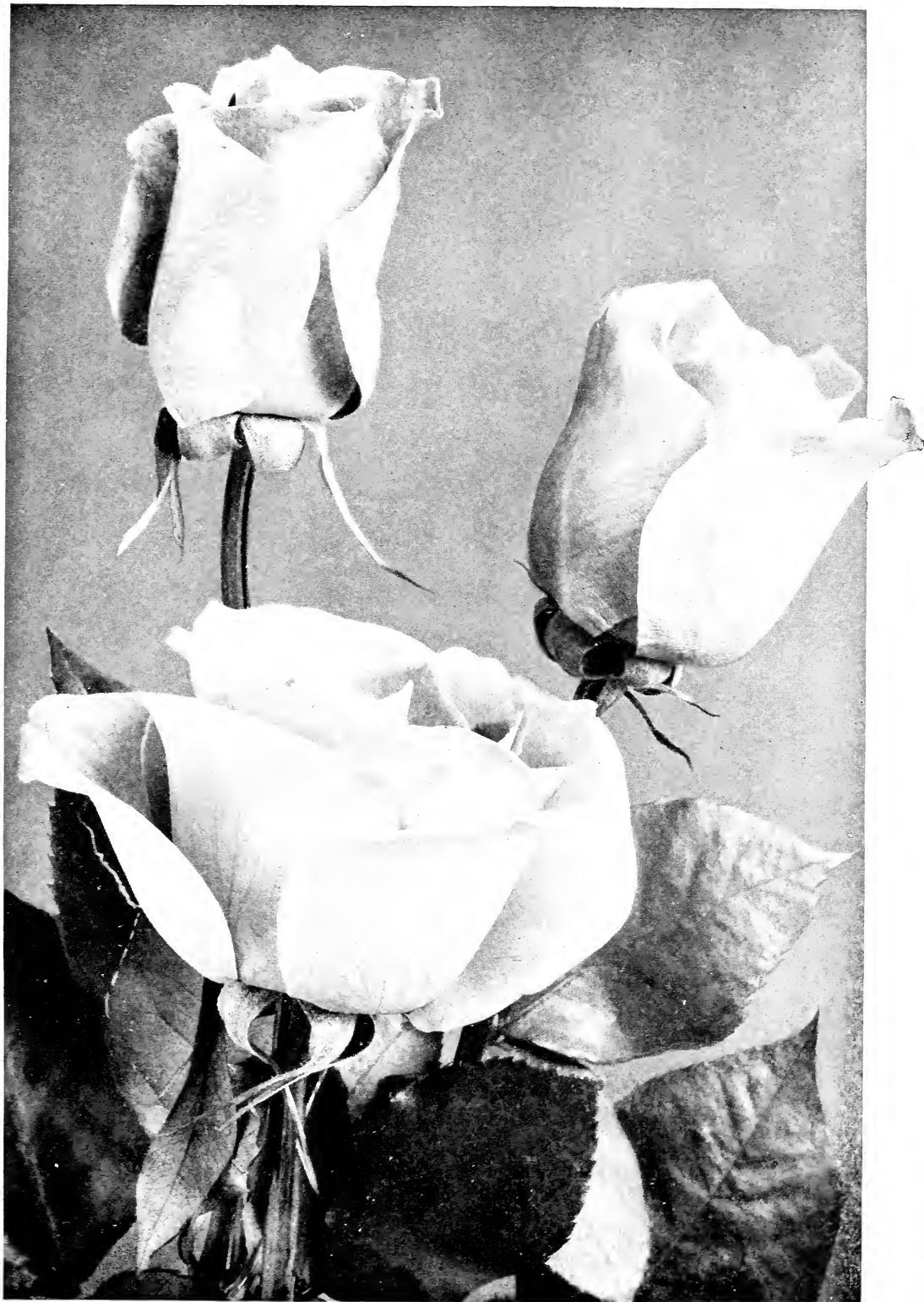
Shall I grow all Briarcliff? is the question one must answer now, as the popularity of Briarcliff is unquestioned and it is an easy grower and the markets will be full of it. FLOREX is not the same color. It is a new color in commercial roses. FLOREX needs careful cutting as the petalage is not heavy, and yet the petals are large and the texture is such that it is a wonderful keeping Rose when open.

### **The Production Will Be Good for a High-Class Rose**

Besides the planting at the Florex Gardens, North Wales, Pa., there are also 30,000 plants at our greenhouses, and FLOREX can be seen growing at either place.

FLOREX is being jointly disseminated by the Florex Gardens and ourselves. The Florex Gardens are selling grafting scions only while we are selling grafted plants.

From 2 $\frac{1}{4}$ -inch pots, \$45 per 100, \$400 per 1,000, 5,000 at \$380 per 1,000,  
10,000 and over at \$350 per 1,000



THE WONDERFUL NEW PINK ROSE, FLOREX



Commonwealth Rose. See page 7

repose your order, allow four weeks for the shift from  $2\frac{1}{4}$  to 3-inch pots, and six weeks for the shift from 3 to 4-inch pots. After May 1 we are usually able to fill orders for any varieties listed from 3-inch pots.

Order your Roses now. Have them the size you want them when you are ready for them.

**We do not offer grafting scions or own-root plants.**

Prices of all Greenhouse Roses, unless otherwise specified:

Grafted only:	Each	Doz.	100	1,000	5,000
From 2 $\frac{1}{4}$ -inch pots	\$0 40	\$4 50	\$30 00	\$250 00	\$240 per 1,000
From 3-inch pots	50	5 00	35 00		
From 4-inch pots	60	6 00	40 00		

Three or more of a variety at dozen rate, 25 or more at 100 rate, 250 or more at 1,000 rate. Packing charge \$10 per 1,000. No packing charge made on prepaid orders. We quote special prices on larger quantities.

## General List of Greenhouse Roses

To be a success under glass, a variety must produce flowers that will be of a pleasing color under both natural and artificial light. It must be productive, for it occupies space that is valuable, and it is to be regretted that the list of greenhouse Roses is limited by these conditions. Of the hundreds of new Roses that are originated, very few become recognized as worthy of being classed among greenhouse varieties.

We have for many years made a practice of holding some stock of the older varieties of greenhouse forcing Roses for those who, for reasons best known to themselves, wish to procure stocks of these almost forgotten Roses. We have been obliged to discontinue many sorts that have been held for this sort of trade to which we have always been pleased to cater.

This list of greenhouse varieties of forcing Roses, we believe, covers all the sorts commonly grown in quantity, and these are, in our opinion, the best Roses in existence.

We grow grafted Roses, for greenhouse planting, in large quantities. This season we shall graft about 1,000,000. We do not grow own-root Rose plants. With few exceptions, these Roses are better grafted on Manetti stock than when grown on their own roots. Stronger plants, increased production, and flowers of better quality are obtained from the grafted plant. Making a comparison between grafted and own-root Roses, both subjects being selected as fair samples, the grafted plant at once shows a superiority which it maintains.

We can fill your retail orders for Rose plants. We have built for ourselves a reputation for producing the best Rose stock that can be grown. That reputation is ours to maintain. For private work, we advise the use of plants from 3-inch pots, shipped when ready for planting, or at least a month before needed if they are to be repotted into 4-inch pots. When you wish us to



**COMMONWEALTH.** In color, Commonwealth may be described as deep pink. It may be compared to Premier, but is several shades darker and much brighter in color. Its habit of growth is strong and vigorous. Commonwealth breaks freely from the bottom and from the hard wood. It makes a big plant—compared with existing greenhouse sorts. The foliage is hard and leathery. Commonwealth makes good stems. At no season will Commonwealth fail to produce good bloom.



**TEMPLAR.** (Montgomery Company.) In color, Templar is a clear, even shade of red that does not change to blue or purple as the flower ages. It is a color that holds well at all times and at all seasons. The stem is good. It does not make, as a rule, extra-long grades without pinching, due to the number of flower-shoots made, but it does, when pinched, show the Premier characteristic of making long growths above the pinch.

Templar has made a good record for those who planted it and has filled a long-felt want. A red Rose that is commercially profitable, Templar has proven itself to be the variety needed to fill the gap and has put red Roses in the class with other much used colors.

This ability to grow and to produce in winter is its strongest point. At no time will this Rose stop growing freely. It has proven the most prolific red Rose of the greenhouse forcing varieties, producing a big cut of uniformly good, fragrant, salable blooms.

Templar is the most fragrant Rose we know. It has made good and is today the standard by which red Roses are judged.

While it requires extra heat in December, January, and February, it will amply repay this in quality of bloom and, for the remainder of the year, will cut a quality superior to any in its color. The blooms are large and nicely formed. The petals are hard and do not bruise easily in shipping. It has excellent keeping quality and holds its color well. Commonwealth is an all-season Rose. It is slow in winter, but the best Rose we have ever grown in summer. The value of this variety for summer quality is being recognized, many preferring to rest and cut back during winter rather than to keep going with the extra heat that would be needed, and to crop Commonwealth for Easter and the months to follow.

**Butterfly.** See Mme. Butterfly.

**COLUMBIA.** The old favorite which still retains its popularity with certain growers. With us Briarcliff will this season entirely replace it. We shall graft Columbia to order only, and if you desire to plant this variety, place your order early, so that we can give you delivery when you want it.

Templar Roses



Roselandia

**DOUBLE WHITE KILLARNEY.** The leading and best white Rose ever grown, when quality of bloom is considered. There have been many sports of White Killarney, but this Rose, known as the Budlong strain, has shown superiority to the other sports in every respect, and it is recognized today that Double White Killarney means the Budlong strain. It is pure white, and the flowers are of great substance.

**GOLD MINE.** (J. H. Hill Co.) This new Rose, a cross of Golden Rule with Mrs. Aaron Ward, resembles the latter in type but is a much deeper and richer yellow in color. The buds are long-pointed and of medium size and the flowers, borne single on long strong stems, are double, strongly fragrant and of good keeping qualities. It produces heavy, dark green foliage, very leathery and therefore practically disease-resistant, and it has few thorns. A vigorous, upright grower and a very profuse bloomer, showing no tendency to slow up in winter.

**MRS. CALVIN COOLIDGE.** A golden yellow sport from Ophelia. Its color is bright yellow, changing to deep orange as flower develops. The habit and growth resemble that of Ophelia. Anyone who can grow Ophelia or Mme. Butterfly can grow this variety.

**MRS. AARON WARD.** A very free-flowering variety which has been a favorite for many years. Indian-yellow in the bud, changing color with the expanding flower, it is valued for its many uses. It is a small Rose, but makes up by freedom of flowering.

**MME. BUTTERFLY.** A sport of Ophelia which carries on so many of the excellent qualities of its parent that it is, without doubt, the most widely grown and the most popular Rose of its type. The color is similar to Ophelia—shell or flesh-pink with the Ophelia shadings deepened and intensified. A real commercial sort, good from the grower's standpoint. A good Rose to ship, a good Rose from the retailer's standpoint, and a popular Rose with the public. In growth Mme. Butterfly is surpassing the parent and this feature alone recommends it to all. Foliage, stem, and flower are all Ophelia—improved and glorified.

**PREMIER.** This Rose retains its clear shade of rose-pink throughout the season. Premier is widely grown in larger quantities than other greenhouse varieties. It is a free, easy grower, requires considerable pinching to produce long stems, but can be cropped better, perhaps, than any of the other varieties generally grown. It is at its best as a Christmas and midwinter Rose, but is good at all times. This large-flowering Rose is a favorite with the grower and the flower-buyer.

**ROSELANDIA.** This sport of Golden Ophelia is a deep golden orange color, tinted apricot at the base of the petals. The color-tones are richest when grown cool. Its buds are long and pointed, and it makes a strong bid for place among yellow Roses. It is a duplicate of Golden Ophelia in growth and foliage and has replaced that variety with us.



Silver Sheen Chrysanthemums. See page 11

## NEW CHRYSANTHEMUMS

Rooted cuttings, \$2 per doz., \$15 per 100, \$140 per 1,000; from 2 1/4-inch pots, \$2.50 per doz., \$18 per 100

**CLARA B. FORD** (Mrs. Henry Ford). A closely incurved yellow, much the same form and color as Major Bonaffon. It is a strong, upright grower, maturing November 20. Select bud September 20.

**DETROIT NEWS.** In normal seasons this variety matures October 25, and is the best of its color (bronze) at that season. At first it develops an incurved bloom, showing its golden reverse, then gradually reflexes, presenting more of the bronze tone. It is of wonderful substance and keeping quality, either cut or uncut, lasting longer than most varieties. Select bud August 30. C. S. A. Certificate, scoring 93 points.

**MRS. R. M. CALKINS.** A very bright yellow, as intense as the variety Marigold. An improved Golden Chadwick, and in comparison is brighter in color, has shorter outer petals, and is more globular in form, with a stronger and harder stem. Matures November 25 to 30. Select bud September 20. C. S. A. Certificate.

**EDGAR STILLMAN KELLY.** In comparison with Betsy Ross, it is larger and stronger in growth. The blooms are of the purest glistening white, 7 1/2 inches in diameter, and mature in November. Select bud September 5. C. S. A. Certificate.

**MEFO.** This name is the *nom d'plume* of M. E. Foster, President and General Manager of the *Houston Chronicle*. The irregularly incurved petals are loosely and very artistically arranged to form blooms 7 by 6 inches. Its color is creamy white and blooms from late buds show slight traces of pink. Grows 4 feet high; matures November 15. Beautiful foliage. Select bud about September 15. C. S. A. Certificate.

**SMITH'S LATE WHITE.** A very late Chrysanthemum, maturing December 15 and later. It is white variety of perfect globular form, with heavy stem and foliage. Those desiring a very late white should not overlook this variety. Select bud September 30 and later.

**QUANTITY RATE ON CHRYSANTHEMUMS.** Three of a variety at dozen rate; 25 of a variety at 100 rate; 250, where not over 5 varieties or less than 50 of a variety are ordered, at 1,000 rate.



## CHOICE GENERAL-PURPOSE CHRYSANTHEMUMS

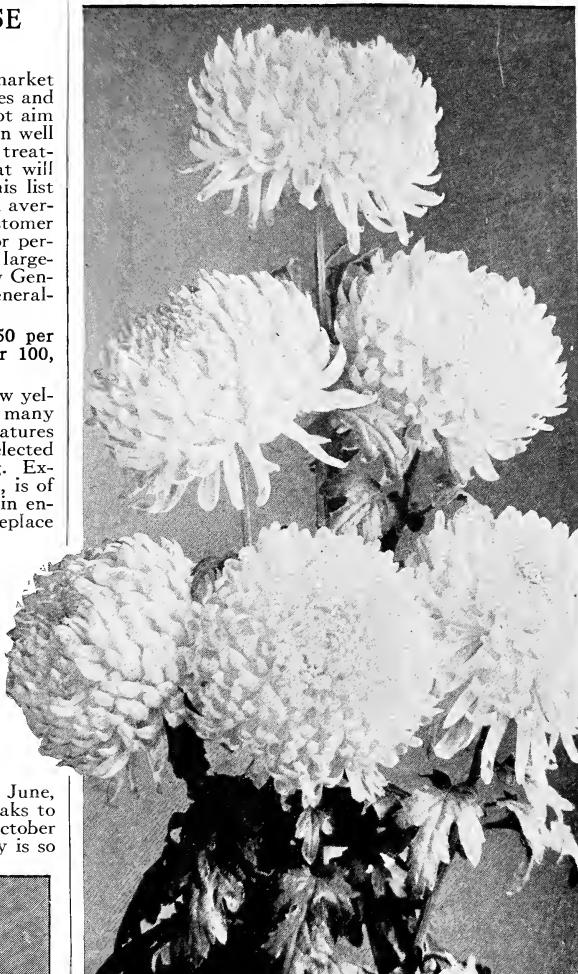
We grow Chrysanthemums for the cut-flower market and we grow a lot of them. We buy the new ones and give them a chance to show merit, but we do not aim to keep in this list a variety that cannot be grown well by the average grower. If a variety needs special treatment or nursing to make it produce blooms that will sell, we don't grow it. We have not kept in this list those varieties which cannot be finished well with average treatment, and it is from this list that the customer with the small greenhouse, who wishes bloom for personal pleasure, should make his selection of the large-flowered sorts. This applies not only to the New General-Purpose Varieties but to the following General-Purpose List:

Rooted cuttings, \$1 per doz., \$6 per 100, \$50 per 1,000; from 2 1/4-inch pots, \$1.25 per doz., \$8 per 100, \$75 per 1,000.

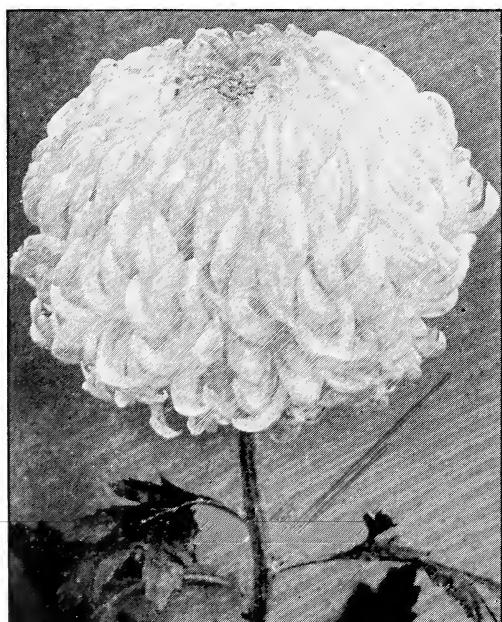
**Adrian's Pride.** (Smith.) By far the best new yellow commercial variety that has been offered in many years. It is as bright a yellow as Marigold, matures November 20 to 30, fully double from buds selected September 30, 4 feet high from June 20 planting. Excellent stem and foliage. Although not incurved, is of a perfect globular form. We have no hesitancy in endorsing this variety for Thanksgiving use or to replace Major Bonafoon.

**Chadwick Supreme.** Color similar to Pacific Supreme; reflexed bloom. A sport of W. H. Chadwick. In bloom from Nov. 20 to Dec. 1.

**December Beauty.** A massive incurved Japanese much the same in form as well-grown Jeanne Nonin. Growth vigorous yet short-jointed, attaining 3 1/2 feet from June 20 planting. Fully developed December 10 to 15 and the supply continues until Christmas and after from the later buds. White with light pink shading which is more pronounced at the center of the blooms. They may be planted the second or third week of July and grown natural, selecting the late bud, which appears in September, or when planted in June, stop August 10 to 25, allowing one or more breaks to continue. This will give buds September 30 to October 10 and flowers December 10 to 30. This variety is so



Mrs. Nellie T. Ross. See page 11



December Beauty

double on the late buds that any attempt to secure them prior to late September will result in malformed flowers. By far the largest and finest December-flowering variety.

**December Glory.** (Smith.) An excellent commercial variety maturing from December 1 to 10. A seedling from December Gem. The pure white, incurving petals throughout, make it perfectly spherical in form. Flower 6 inches in diameter. Fine stem and foliage. Height 5 feet from June 15 planting. The best white we have produced for late flowering. Secure bud September 30.

**Favorite.** A beautiful, glistening snow-white variety, very pure in color and beautifully rounded. Especially valuable as it comes in a trifle before T. Eaton finishes. Has a good stem, nice foliage, and is an easy grower. Select bud September 5.

**Gladys Pearson.** A new shade for Thanksgiving use, maturing November 20 to 25. The upper surface of the petals is apricot and the reverse buff, which illuminates, under artificial light, to bright orange. Strong grower (5 feet from June planting). Date of bud, September 30.

**Golden Chadwick.** When high-class blooms are the object, this variety reigns supreme. Its rich yellow color, combined with the good characteristics of the Chadwicks, places it as one of the best late yellows.



Gladys Pearson Chrysanthemums. See page 10

## CHOICE GENERAL-PURPOSE CHRYSANTHEMUMS, continued

**Indian Summer.** In color, the groundwork is yellow, but into this are blended the terra-cotta and salmon shades, with a tinge of bronze. The color of autumn foliage during Indian Summer in a measure describes the coloring. It is a sport of Golden Chadwick.

**"Ma" Ferguson.** Named for Mrs. Miriam A. Ferguson, ex-Governor of Texas. A midseason yellow the same shade as Major Bonaffon. Arrangement of petals irregular, outer ones reflexed, center incurved. While the variety is not as large as some, yet it possesses true commercial qualities and will produce a very high percentage of perfect blooms. Is rather dwarf hence should be planted in early June. Will also make an excellent pot plant. Date of bud, September 25.

**Mrs. Nellie T. Ross.** Named for the Governor of Wyoming. Light yellow, possibly a shade lighter than that of Major Bonaffon. Its late-flowering period November 30 into December, greatly enhances its value. A wonderful keeper. Height 4½ feet. Do not reserve bud until early October.

**Rosa Raisa.** (Smith.) A wonderful light rose-pink of an even shade throughout, with perfect, incurved form. Strong, upright stem with foliage larger than the average. Matures November 15 and can be held for Thanksgiving. One of the very best commercial varieties. Height 4½ feet. Select bud September 20.

**Silver Sheen.** Pure white, incurved form, maturing October 20, to follow Smith's Advance. Has wonderful keeping qualities. We recommend this variety to those who do not like Oconto as a second early. Select bud August 30.

**Sylvan Tints.** Wonderful variety for Thanksgiving and later. The upper surface of the petals is cardinal and the reverse side tan color. Loosely incurved form. Height 4 feet. Date of bud, September 30.

**Towantic.** (Smith.) An excellent pure white of the incurved type blooming at Thanksgiving. Grows to a height of 3½ feet when benched about July 10. Do not select bud before September 10.

**W. H. Chadwick.** For the markets that want select stock, this variety stands alone. Slightly pinkish when grown cool, it is even more charming than when pure white.

## GENERAL-PURPOSE VARIETIES

Rooted cuttings, 75 cts. per doz., \$4 per 100, \$35 per 1,000; from 2½-inch pots, \$1 per doz., \$6 per 100, \$55 per 1,000.

**Charles Razer.** Pure white, with strong stem; foliage as handsome as Eaton. Flowers much like Major Bonaffon in form, but larger. An excellent white variety that has many admirers and is largely planted. Blooming date, November 1.

**Chieftain.** Deep, clear pink; incurved in type on the order of Major Bonaffon. A very fine midseason pink variety and a good companion to Major Bonaffon and Charles Razer. At its best the first week of November.

**Golden Glow.** Owing to the ease with which this variety can be brought into late bloom at a desired date, it has become very popular. Clear yellow in color.

**Oconto.** A white Japanese incurved of large size, with strong, rigid stem and perfect foliage. Blooming date, October 15. Height, 4 feet. Best bud, August 30.

**Sun Glow.** An early, bright yellow of the Major Bonaffon type, maturing October 25. Exceptionally fine stem with the foliage extending to the bloom. Produces an exceedingly high percentage of perfect blooms.

**Unaka.** A strong grower with perfect stem and foliage. A fine incurved bloom of a pleasing shade of pink. Matures the first week in October.



Adrian's Pride. See page 10



## NEW POMPON CHRYSANTHEMUMS

Rooted cuttings, \$1.50 per doz., \$8 per 100, \$75 per 1,000; from 2½-inch pots, \$2 per doz., \$12 per 100.

**GOLD COIN.** A large-flowering Pompon. When grown to sprays is 2½ inches in diameter and 3½ inches when disbudded. A very bright yellow and exceedingly productive. Matures December 1 and later. We consider this an improved Unalga.

**GOLDEN SCEPTRE.** Belongs to the intermediate section, being 1½ to 2 inches in diameter. Color very bright yellow. Matures November 25.

## CHOICE POMPON VARIETIES

Rooted cuttings, \$1 per doz., \$6 per 100, \$50 per 1,000; from 2½-inch pots, \$1.50 per doz., \$8 per 100, \$75 per 1,000.

**Betty Watkins.** (A. N. Pierson, Inc.) One of our seedlings which we have been growing for a number of years and has proven to be one of our best varieties. The flowers are golden bronze, 1½ inches in diameter, and carried well upon strong, sturdy stems. This variety makes nice sprays. Ready for cutting November 15.

**Chicago Pearl.** This new variety of last season's introduction has proven to be the finest white Pompon we have ever grown. The bloom is almost ideal in form and is pure white in color. The general plant habit is good. The sprays are large and the flowers carried well apart. The season is November 15 to 25.



Rowenna



Chicago Pearl

**Ermalinda.** (Smith.) Flowers of fine form and very double, old-rose, with silvery sheen which is enhanced under artificial light, 1¾ inches in diameter. Strong, upright growth. Height 3½ feet. Matures October 25.

**New York.** Coming into flower November 1, this bronze variety has been the most called for of any of the many sorts we have been growing. It is a seedling from Hilda Canning, as are Louise Davenport and Sarah Townsend, and is the first of a wonderful succession of bronze Pompons. With us, it holds in its glory until Louise Davenport comes into flower and takes its place.

**November Gold.** A strong-stemmed, upright grower of the large-flowered type. Too large to be classed as a true Pompon but perfect in form and a bright golden yellow in color. The best formed flower and the richest colored of all our yellow Pompons. Comes November 5 to 10. Makes from three to five large, strong sprays per plant with usual culture.

**Rodell.** An early yellow Pompon, maturing October 20. Same color as Mrs. Tricker but more double and nearer the true Pompon type; also a few days earlier. Very serviceable for a second-early yellow.

**Rowenna.** (Smith.) A very fine late Pompon coming into bloom at Thanksgiving. In color a medium shade of bronze. Grows to a height of 3 feet.

**Unalga.** An intense yellow, even brighter than Christmas Gold. Reaches a diameter of 3¾ inches when disbudded, but may also be grown naturally to sprays to advantage, producing eight to ten flowers 2½ inches in diameter. Matures November 25 and later. Upright growth with rigid stems, 2½ feet high.

*The list of Chrysanthemums we are offering this season shows many changes from former years. However, these changes, we believe, will be of great benefit to us and in no way injure our trade. While there may be some demand for the varieties discarded, those as offered are far superior and will quickly supersede them.*



## GENERAL LIST OF POMPON CHRYSANTHEMUMS

Rooted cuttings, 75 cts. per doz., \$4 per 100, \$35 per 1,000; from 2 1/4-inch pots, \$1 per doz., \$6 per 100, \$50 per 1,000.

**Frank Wilcox.** Golden bronze, coming into bloom late; makes a very fine pot-plant and is excellent for cutting for Thanksgiving, either in sprays or disbudded. Plants tend to overbud in small pots which will be outgrown when planted. This variety has been sold under the name of Souvenir d'Or and Mrs. F. Beau. Matures November 20.

**Ida.** By far the best true yellow of its date, blooming October 15. Fine producer per plant, with good stems.

**Irene.** True Pompon type, maturing exceptionally early when planted under glass. A pure white which carries its flowers on an upright wiry stem. Irene has also proven to be an excellent variety when planted outdoors and one of the best hardy whites blooming before frost.

**Lorraine Meech.** Distinctly a novelty. Color a dull crimson with a golden bronze reverse. The petals curl just enough to show both colors, which gives a very pleasing contrast. When fully open, a small yellow center shows, but this should, nevertheless, be classed as a Pompon. Growth is very good; foliage, dark green right up to the bud. In bloom November 20 to 30.

**Louise Davenport.** Button type which is the true Pompon. Rich bronze in color and very floriferous, making full sprays. We have had 32 finished flowers on a single spray. It is a wonderful producer, growing freely and, with ordinary care and spacing, filling the bench with a mass of bloom. A favorite wherever shown. Matures November 10.

**Mariana.** In this Pompon we have a welcome addition to the list. Good first-class white Pompons have been needed, as white is very useful in general florist work. Mariana is a large-flowered Pompon. It is a producer of excellent sprays or can be grown well if disbudded to one flower. The individual flower is large and of excellent form; in habit of growth it is clean and vigorous. It is a Pompon every grower will need. Ready for cutting November 1.



Mariana

**Ruth Cumming.** (A. N. Pierson, Inc.) To those to whom the colors of autumn appeal and who grow Chrysanthemums in the open, this novelty of our own raising will be welcome. We have been raising seedlings from Normandie, which is the finest example of the early-flowering outdoor type, and this reddish bronze, decorative type seedling from Normandie has all the desirable characteristics of an outdoor variety. It has proved hardy in New England.

**Sarah Townsend.** Golden bronze in color. Lacks the richness in color of New York and Louise Davenport and follows this latter sort in period of blooming. It comes into flower November 20 and holds well until December 1. It is a true Pompon, nicely formed and of good color. Although too late in flowering for the early shows, it may be had for the late exhibitions.

## ANEMONE CHRYSANTHEMUMS

Rooted cuttings, 75 c.s. per doz., \$4 per 100, \$35 per 1,000; from 2 1/4-inch pots, \$1 per doz., \$6 per 100, \$50 per 1,000.

**Blanche.** The improved Garza. A very attractive flower and a good grower.

**Sunshine.** A bright golden yellow, late-flowering variety that has, for the past two seasons, been grown extensively. It is the finest of all the Anemone-flowered varieties with the average grower. It matures late, coming the last of November. Semi-dwarf, strong-stemmed, making a well-formed plant.



Sunshine Chrysanthemums

## QUANTITY RATE ON CHRYSANTHEMUMS

Three of a variety at dozen rate;  
25 of a variety at 100 rate; 250, when not over 5 varieties or less than 50 of a variety are ordered, at 1,000 rate.



## SINGLE CHRYSANTHEMUMS

No collection of the "Queen of the Autumn" will be complete without the single-flowered varieties. Nearly all of the so-called "singles" have several rows of petals and some of the finest colors of the Chrysanthemum family are exemplified by the single sorts. Our list of these has been cut to meet the requirements of the commercial needs, but here again it is a survival, not alone of the unlike, but also of the best. Grow some singles and you will be forever a lover of the type.



Elizabeth McDowell

### GENERAL COLLECTION OF SINGLES

Rooted cuttings, 75 cts. per doz., \$4 per 100, \$35 per 1,000; from 2 1/4-inch pots, \$1 per doz., \$6 per 100, \$50 per 1,000.

**Dusky Maid.** Deep, rich, golden bronze having several rows of petals. Strong grower, maturing late; in fine shape to cut for Thanksgiving Day.

**Elizabeth McDowell.** This orange-bronze single we believe to be the finest of all the single-flowered seedlings that we have raised. Not only is the color wonderfully fine in daylight, but the richness is greatly enhanced by artificial light. The plant is strong-growing and makes strong stems which carry the flowers well. These are well divided in the clusters. It packs nicely for a single and we class it as the equal of any single-flowered variety in commerce. It is good for exhibition for the high class storeman and for the grower who retails.

**Golden Mensa.** A yellow sport of Mensa, having all the good qualities of the parent. Like Mensa from early plantings it is a tall grower but it makes strong stems which carry the bloom well. It will be found in nearly every collection of good singles.

**Helen Hubbard.** (A. N. Pierson, Inc.) This is the best crimson decorative we have ever grown. The lower petals are from 2 to 2 1/2 inches in length. The color is a rich, velvety crimson which does not fade. Growth is excellent. There are no other varieties in this color which can compare with it for cutting in sprays. This Harvard crimson is in bloom November 15.

**Mensa.** One of the most popular singles. It is a pure white variety and is carried on strong, straight stems, among the finest of its class. This variety also packs well for a single. Matures November 10 to 15.

**Mrs. E. D. Godfrey.** A lovely shade of light pink; very strong-growing variety. Late blooming, coming for Thanksgiving Day.

**Peggy Bulkeley.** We consider this variety one of the prettiest in our collection. The color is a soft, yet luminous pink, changing as the flower matures to a delicate mauve-pink. The blooms are large, averaging four rows of petals which recurve gracefully from a golden yellow center. The growth is vigorous and erect, producing large sprays which show the individual flowers to the best possible advantage. An ideal cut-flower or pot-plant variety. Matures November 10 to 15.

*HEALTH IN CHRYSANTHEMUMS is a matter of continual selection of mother plants. For the past twenty-five years we have fought the so-called Chadwick disease, and our houses this season, were never so free from this trouble. Only perfect plants with foliage free from disease have been saved from season to season, with the result that the Chadwick family has stood the test of time with us, and we believe our Chadwicks in the market were, this season, the finest ever grown and the loss from disease negligible.*



Peggy Bulkeley



## FOLIAGE PLANTS

Foliage and Flowering Plants for the holidays, both Christmas and Easter, is a big item in our industry, and the plant trade is so intermingled with those plants known as "decorative" that it is impossible to class them other than as one department. The quantities which are annually grown are large, and truck delivery has made the handling of this class of plants much more satisfactory than in the days of all express service. Inside of truck delivery range we can provide quality in stock and excellent service.



Dracena massangeana

## ASPIDISTRA

**Green Leaf.** We have a fine stock of this variety. The plants are clean, with plenty of new leaves. Each  
6-inch pots, 8 to 12 leaves . . . . . \$1 50  
6-inch pots, 12 to 15 leaves . . . . . 2 00

## CROTONS

Nothing can excel the beauty of coloring that is found in these plants. They are beautiful as pot plants for the conservatory, for decorative and exhibition purposes, and are now used extensively as bedding plants for which purpose they are exceptionally well adapted. Our stock includes the best varieties obtainable. Each Doz. 100

3-inch pots . . . . .	\$0 50	\$5 00	\$40 00
4-inch pots . . . . .	75	7 50	60 00
5-inch pots . . . . .	1 50		

## DRACAENA

**Dr. Marguerite Storey.** Broad pea-green foliage with beautiful pink shadings. Each  
6-inch pots . . . . . \$2 50  
7-inch pots . . . . . 3 50

**Kelleriana.** Different from all other Dracænas. Of free-branching habit, forming graceful specimens. Color dark green, spotted with creamy white. Doz. 100

3-inch pots . . . . .	\$4 50	\$35 00
4-inch pots . . . . .	6 00	

**Massangeana.** The variety with the golden stripe down the center of the leaf. The best of all Dracænas for the house. Each

5-inch pots . . . . .	\$1 50
6-inch pots . . . . .	2 00
7-inch pots . . . . .	3 00
8-inch pots . . . . .	4 00
10-inch tubs, Specimens . . . . .	\$5.00 and 6 00

## DIFFENBACHIA

**Baumannii.** Foliage dark green, profusely spotted with blotches of white. Each  
4-inch pots . . . . . \$1 00  
5-inch pots . . . . . 1 50  
6-inch pots . . . . . 2 00

## FICUS

**Elastica** (Rubber Plants). Good clean leaves. Each Doz.  
5-inch pots . . . . . \$1 00 \$10 00  
**Pumila (repens).** A very useful trailing vine, good for hanging-baskets, etc. Small, dark green foliage. 100  
3-inch pots . . . . . \$35 00

## MARANTA

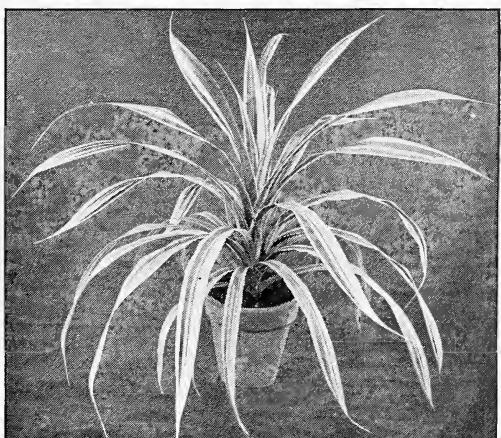
**Oppenheimiana tricolor.** A beautiful variety with green leaves having white and pink markings. Each  
3-inch pots . . . . . \$0 75  
4-inch pots . . . . . 1 25

## PANDANUS

**Veitchii.** One of the choicest plants for the house. Broad green leaves beautifully striped with creamy white. Each  
4-inch pots . . . . . \$1 00  
5-inch pots . . . . . 1 50  
6-inch pots . . . . . 2 00  
7-inch pots . . . . . 3 00  
8-inch tubs, Specimens . . . . . 5 00  
10-inch tubs, Specimens . . . . . 7 50

## PEPEROMIA

**Argyræa.** A pretty, dwarf, ornamental foliage plant, the thick leaves being bright green, veined silvery white. Exceedingly useful as a pot plant for the window. Each Doz.  
4-inch pots . . . . . \$0 50 \$5 00  
5-inch pots . . . . . 75  
6-inch pots . . . . . 1 00



Pandanus Veitchii



Sansevieria zeylanica laurentii

## FERNS

## ADIANTUM

**Cuneatum croweum.** The hardiest of the Maiden-hair Ferns, and very suitable for pot culture or for growing in the bench for cut-fronds. Ready June 1.

Each 100

3-inch pots . . . . . \$0 25 \$20 00

4-inch pots . . . . . 50 50 00

**Californica.** Best variety for cutting fronds. Ready June 1.

Each 100

3-inch pots . . . . . \$0 25 \$20 00

4-inch pots . . . . . 50 50 00

## SANSEVIERIA

**Zeylanica.** A fine variegated plant with thick, leathery leaves of upright growth.

	Each	Doz.
4-inch pots . . . . .	\$0 75	\$7 50
4½-inch pots . . . . .	1 00	9 00
5-inch pots . . . . .	1 25	
6-inch pots . . . . .	2 00	

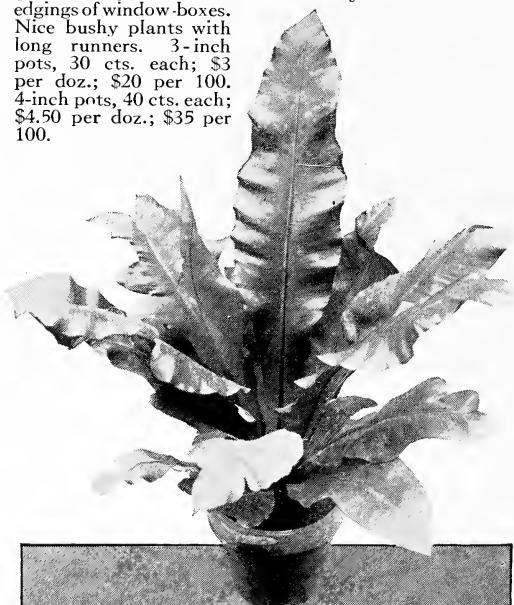
**Zeylanica Laurenti.** This variety, in addition to the variegation shown in the ordinary sort, has a band of yellow on each edge of the leaves, which adds greatly to its decorative effect.

	Each
4-inch pots . . . . .	\$1 00
5-inch pots . . . . .	1 50
6-inch pots . . . . .	3 00

## HARDY ENGLISH IVY • Hedera

This well-known, popular evergreen vine is invaluable for covering walls, etc., and makes an excellent ground-cover in shady places where grass will not grow. Very desirable for cemetery work and for edgings of window-boxes.

Nice bushy plants with long runners. 3-inch pots, 30 cts. each; \$3 per doz.; \$20 per 100. 4-inch pots, 40 cts. each; \$4.50 per doz.; \$35 per 100.



Asplenium nidus-avis. See page 17



Cibotium schiedei. See page 17

## ADIANTUM, continued

**Gloriosa lemkesii.** An Improved Glory Fern. A valuable sport of the Glory Fern, producing larger and heavier fronds, on tall wiry stems. In habit it is more robust and as easy to grow as Gloriosa. It does not require the heat so necessary to the Farleyense. The young fronds combine beautiful pink tints which shade to a luxurious green in the mature frond. Cut, they are very desirable for decorative purposes.

3-inch pots, for August delivery, \$7.50 per doz., \$50 per 100.

4-inch pots, ready in August, \$1.25 each, \$100 per 100.

5-inch pots, ready in September, \$2 each.

6-inch pots, ready for Christmas, \$3 each.



Dwarf Boston Fern

## ADIANTUM, continued . . .

**Wrightii.** A strong-growing Maidenhair. Popular as a variety for cutting fronds. Produces large dark green fronds nearly 2 feet long. Ready June 1.

	Each	100
3-inch pots . . . . .	\$0 35	\$25 00
4-inch pots . . . . .	50	50 00

## ASPLENIUM

**Nidus-avis** (Bird-Nest Fern). A useful Fern, having broad, heavy, serviceable fronds arranged in a whorl, giving it the name Bird-Nest Fern.

	Each	100
3-inch pots . . . . .	\$35 00	
4-inch pots . . . . .	\$0 75	
5-inch pots . . . . .	1 25	
Shall also have a fine stock of 2 and 2½-inch pots ready in June. Write us for prices.		

## POLYPODIUM

**Mandaianum.** (Seedlings.) A very desirable Fern to grow. It naturally makes a bushy, well-shaped plant in any size pot, with a graceful formation of the fronds. A satisfactory house plant with good keeping qualities.

	Each	Doz.	100
3-inch pots, April delivery . . . . .	\$35 00		
4-inch pots, April delivery . . . . .	50 00		
5-inch pots, June delivery . . . . .	\$10 00	75 00	
6-inch pots, April delivery . . . . .	\$1 50		
7-inch pots, April delivery . . . . .	2 00		
Specimen plants, in tubs, . . . . .	\$4 and 5 00		

## BOSTON AND DWARF BOSTON FERNS

A fine stock, of good bushy plants. The most popular house plant and very widely used for interior decoration and porch work in summer, as it does well in partial shade.

	Each	Doz.	100
5-inch pots . . . . .	\$1 00	\$10 00	\$80 00
6-inch pots . . . . .	1 50		
7-inch pots . . . . .	2 50		
8-inch pots . . . . .	3 00		

## CIBOTIUM

**Schiedei.** A very desirable plant. Has long, graceful fronds of light green. One of the most attractive Ferns.

	Each	100
4-inch pots . . . . .	\$1 00	
5-inch pots . . . . .	1 50	
6-inch pots . . . . .	2 50	
7-inch pots . . . . .	4 00	
8-inch tubs, Specimens . . . . .	6 00	
10-inch tubs, Specimens . . . . .	\$7.50 and 10 00	

## SELAGINELLA

**Caulescens.** A good plant for baskets, etc.

	Each	100
3-inch pots . . . . .	\$0 35	\$35 00
4-inch pots . . . . .	50	50 00

**Denticulata (Lycopodium).**

	6-inch pans . . . . .	50
		50

**Emmeliana.** Compact plants.

	Doz.	100
3-inch pots . . . . .	\$3 00	\$25 00

In addition to this catalogue, we issue, from time to time, a price-list covering such of this stock as we have to offer. We aim to pack our stock in such a manner as to insure safe delivery to our customers.



Kentia fosteriana



Phoenix roebeleni

**PALMS**

Good, Clean, Home-grown Stock

<b>KENTIA belmoreana.</b> Single plants.	Each
5-inch pots, 22 to 24 inches high	\$1 50
5-inch pots, 24 to 26 inches high	2 00
6-inch pots, 26 to 28 inches high	2 50
6-inch pots, 28 to 30 inches high	3 00

<b>K. belmoreana.</b> Made-up plants, bushy stock and in fine condition at this time.	Each
7-inch pots, 36 to 38 inches high	\$7 50
8-inch tubs, 42 to 46 inches high	10 00
8-inch tubs, 46 to 50 inches high	12 50

<b>K. fosteriana.</b> Made-up plants. Three and four plants potted together.	Each
7-inch pots, 34 to 36 inches high	\$6 00
7-inch pots, 36 to 40 inches high	7 50
10-inch tubs, 54 to 58 inches high	20 00
10-inch tubs, 5 feet high	25 00

<b>K. fosteriana.</b> Single plants.	Each
5-inch pots, 5 and 6 leaves, 24 to 26 in. high	1 50
6-inch pots, 5 and 6 leaves, 26 to 30 in. high	2 50
7-inch pots, 5 and 6 leaves, 40 to 44 in. high	5 00

<b>PHENIX roebeleni.</b> Perfect plants, in fine condition for immediate delivery.	Each
5-inch pots	\$1 50
6-inch pots	2 50
7-inch pots	4 00
7-inch tubs	5 00
8-inch tubs, Specimens	7 50

<b>P. canariensis.</b> California-grown, received last spring, now established in new tubs.	Each
12-inch tubs, 4½ feet high	\$15 00
12-inch tubs, 5 feet high	18 00
12-inch tubs, 5½ to 6 feet high	20 00



## FLOWERING PLANTS FOR EASTER

BOUGAINVILLEA GLABRA  
SANDERIANA

This fine, free-flowering Easter plant has again regained its old popularity. We are growing a large quantity and can supply fine stock of this variety in bush form as well as standard shapes. Shall have good plants in 6, 7, and 8-inch pots. Our Easter Price-List will include these plants.

## GARDENIAS

Our stock of *Gardenia veitchii*, which is the best forcing variety, has been selected year after year with increased production and the health of the plant in view. Lovers of the Gardenia are everywhere, but success with the culture of the plant is a matter of training and experience. Clean, healthy stock for spring delivery. We do not grow Gardenias into finished pot-plants. This stock is for planting.

	Doz.	100	1,000
From 2½-inch pots	... . . . .	\$2 00	\$15 00
From 3-inch pots	... . . . .	3 00	25 00

Refer to Terms of Sale for packing charges

## GENISTA CANARIENSIS

A well-known plant grown for Easter and spring flowering. Has clear, bright yellow flowers. Usually grown as a finished plant into compact form.

## EASTER LILIES

We grow our usual quantity of 40,000 Lilies in pots for Easter, and endeavor to force only the choicest variety so as to have them in the best of condition for Easter sales. Let us quote you on your requirements for next Easter.



Bermuda Easter Lilies



Baby Rambler Roses

## BABY RAMBLERS

For Easter and Mother's Day we shall have the following varieties in good, strong plants, full of flowers, in 5 and 6-inch pots:

**Ellen Poulsen.** Rose-pink.

**Ideal.** Deep velvety red.

**Triomphe Orleanais.** Bright cherry-red.

**Miss Edith Cavell.** Scarlet.

**Rudolph Kluis.** Large flowers of clear bright pink.

## RAMBLERS (Climbing Roses)

Tied in globe and fan shapes. We shall have nice plants of Dorothy Perkins, Tausendschön, Excelsa, and Hiawatha—ranging in size from 6-inch pots to 10-inch tubs.

## SPIRAEA

A popular Easter-flowering plant in white and several shades of pink. We shall have the following varieties to offer in 6 and 7-inch pots.

**Gladstone.** The best white.

**Queen Alexandra.** Large; pink.

**America.** Lilac-rose.

**Peach Blossom.** Rosy pink.

**Princess Mary.** Pink.

We issue an Easter Price-List, which will be ready about March 10. You will find quoted therein Easter-flowering plants, Palms, Ferns, Foliage, and Made-up Pans, Baskets, etc.

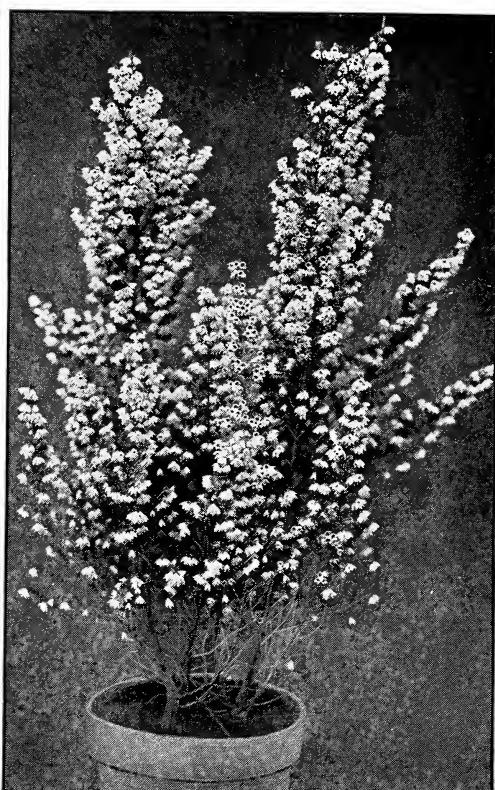
If you do not receive a copy of this list, kindly let us know and we shall be very glad to place your name on our mailing-list.



## CHRISTMAS PLANTS



Ardisia crenulata



Erica (Heather)



Cyclamen

## ARDISIA

**Crenulata.** Plants bearing clusters of red berries. Very popular, especially at Christmas. Well-berried plants, ready after September 1, in 4, 5, and 6-inch pots.

## CYCLAMEN

When finished, they are one of our finest house plants and continue in flower for a long time. We have used the best seed obtainable, and our next spring's plants are coming nicely. We hope to be able to send out as fine Cyclamen as we have previously. For November and December delivery, we can furnish Cyclamen plants in bud and bloom at the following prices: \$1.50, \$2, and \$3 each; specimen plants up to \$7 each.

## ERICA (Heather)

## Fall Delivery

**King Edward VII.** Dark pink. Flowers between Christmas and Easter, according to culture. Of the same class as Felix Faure and President Carnot. We shall be pleased to quote prices on this variety.

**Ovata.** This pink, early-flowering variety is very useful for making up in baskets and hampers.

**Melanthera.** The well-known Christmas-flowering white Heather. The flowering branches are much used in fine floral sprays. Will be ready after November 1 in 5, 6, and 7-inch pots.



### POINSETTIAS (Oak-leaf)

We shall grow for July, August, and September the usual quantity of Poinsettias. From 2½-inch pots, \$15 per 100, \$130 per 1,000.

For December delivery, we offer finished plants, in pans made up with 3, 6, 10, and 12 flowers. These will be included in our Christmas Price-List.

### BEGONIA

**Melior.** In general character of flower, very similar to Glory of Cincinnati. It produces an abundance of flowers evenly distributed over the plant, which is compact in form. It is in this respect a decided improvement on Cincinnati. We shall grow our usual quantity of Melior and offer them in 5, 6, and 7-inch pots.

### SOLANUM (Cleveland Cherry)

We grow a quantity of this very popular Christmas plant each year. For a good many years we have selected our own seed of this variety, saving only the healthiest and strongest plants for this purpose, and endeavoring by this method to produce the best possible plants for the holiday season.



Filled basket of foliage and flowering plants

### OTAHEITE ORANGES

A popular Christmas plant with large fruits, well colored. Ready for delivery after October 15. Let us quote on your Christmas requirements.

### FANCY POTTERY

Beautiful combinations of assorted foliage and berried plants made up in fancy crockery. Different styles and shapes. Made up early and well established by Christmas. Price from \$2 to \$10 each.

### PANS, MADE-UP

A nice combination of colored plants used. These Pans are made up early and will be well-established by Christmas. We shall have several sizes from a 6 to a 12-inch bulb-pan, ranging in price from \$1.25 to \$7.50 each.



Poinsettia

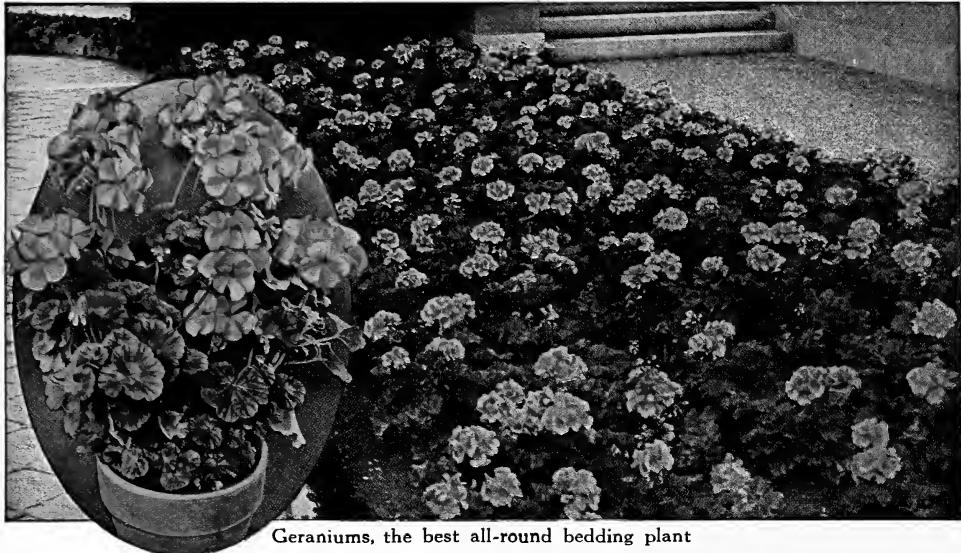
### BASKETS

Filled artistically with assorted flowering, foliage and berried plants. A good assortment of hampers and handle Baskets used. Made up to sell from \$3 to \$10 each.



Melior Begonia

*We issue our Price-List of Christmas-flowering Plants December 1. Only when stock is coming into shape for sale can it be issued. If you buy Christmas plants and do not regularly receive this list, advise us.*



Geraniums, the best all-round bedding plant

## BEDDING PLANTS

The growing of Bedding Plants is one of our important specialties, and a department is devoted solely to the production of a superior grade of plants for bedding out. No effort is made to present a comprehensive assortment, but the varieties offered will, we believe, include all those of recognized merit for summer bedding. March, April, May, and June delivery.

### ACHYRANTHES

These useful foliage plants are each season attaining greater popularity for edging, ribbon effects, and carpet-bedding. They may be sheared to any desired form and are more serviceable than coleus. They are, therefore, better adapted for planting in public or exposed locations. Desirable for planting window-boxes, cemetery vases, etc.

**Rooted cuttings, \$2 per 100, \$15 per 1,000; from 2 1/4-inch pots, 75 cts. per doz., \$5 per 100, \$40 per 1,000; 3-inch pots, \$1.50 per doz., \$10 per 100.**

**Brilliantissima.** Light red; very brilliant. Dwarf, compact grower.

**Lindenii.** Clear, dark red foliage. Tall-growing plant.

**Panache de Bailey.** A new and desirable variety of compact growth. Foliage green and yellow, crimson veining, predominating color yellow. A worthy companion to Brilliantissima.

### AGERATUM (Floss Flower)

**Rooted cuttings, \$2 per 100, \$15 per 1,000; from 2 1/4-inch pots, 75 cts. per doz., \$5 per 100, \$40 per 1,000; 3-inch pots, \$1.50 per doz., \$10 per 100.**

**Fraseri.** A splendid variety which flowers freely under conditions that merely produce foliage in older varieties. Color bright blue; semi-dwarf habit, similar to Princess Pauline. Undoubtedly the best variety for bedding.

**Perfection.** A more moderate-growing variety; the deepest blue in color.

**Stella Gurney.** Bright blue; vigorous growth.

### ALTERNANTHERA

Bright foliage plants of dwarf habit. Used extensively for edging and design bedding.

**From 2 1/4-inch pots, 75 cts. per doz., \$5 per 100, \$40 per 1,000.**

**Aurea nana.** Bright yellow foliage; the most compact and the best variety in its color.

**Paronychioides.** A most desirable kind of dwarf habit; orange-red and crimson, shaded green.

### COLEUS

**Rooted cuttings, \$2 per 100, \$15 per 1,000; 2 1/4-inch pots, \$3.50 per 100, \$30 per 1,000.**

**Anna Pfister.** Bright yellow, marked crimson. Neat and compact in growth; very desirable for dwarf edging or carpet bedding.

**Beckwith's Gem.** Center velvety maroon, bordered with red; the edge is green, changing to creamy yellow at the point of the leaf.

**Duneira.** A magnificent Coleus, standing the sun as well as Verschaffeltii. Color various shades of crimson.

**Firebrand.** Bright maroon.

**Golden Bedder.** Golden yellow; the old original, true to name.

**John Pfister.** Bright crimson, edged with gold. Compact in growth. Companion variety to Anna Pfister.

**Lord Alverstone.** Velvety plum, with yellow, green and pink markings. A handsome combination, and has a constitution that will resist sun-scald and drought.

**Lord Palmerston.** Deep maroon center with dark crimson venation.

**Queen Victoria.** Cardinal-red with golden border.

**Verschaffeltii.** Standard crimson.

### FANCY COLEUS

**Rooted cuttings, \$2 per 100, \$18 per 1,000; 2 1/4-inch pots, \$4 per 100, unless noted.**

**American Beauty.** Red, green, and yellow.

**Blizzard.** Deep maroon, edged with green.

**Brilliancy.** A combination of red and gold. Rooted cuttings, \$3 per 100, \$25 per 1,000; from 2 1/4-inch pots, \$6 per 100, \$50 per 1,000.

**Defiance.** Bright red with golden yellow border.

**Hurricane.** Light reddish center, mottled with maroon, edge of leaf green.

**Neptune.** Green with mottling of red.

**Prince Edward.** Reddish center, shading deep crimson, edge of leaf green.

**Saboni.** Red, with faint edging of yellow.

**Salvador.** Deep velvety crimson with prominent vermillion center effectively bordered with light green.



Bed of Fancy Coleus

## GERANIUMS

In bud and bloom ready for May and June delivery.

	100	
4-inch pots . . . . .	\$25 00	
4-inch pots, selected . . . . .	30 00	

### RED

**Alphonse Ricard.** Bright vermillion-scarlet; large florets and immense trusses. Without doubt the finest bedding variety in its color.

**Edmond Blanc.** One of the most brilliant Geraniums in the cerise shade. Bright carmine, shaded around the white eye and on upper petals with bright scarlet. Flowers are perfectly formed, borne in large trusses.

**S. A. Nutt.** Considered one of the best dark red Geraniums, and is more generally used both as a pot plant, and for bedding, than any other kind. The color is a handsome, dark, velvety scarlet, with maroon shading; a vigorous, clean, compact grower.

### SALMON

**Beaute Poitevine.** A great favorite and conceded to be one of the best of the semi-double bedders among the light salmon shades; the color is a beautiful shade of pink, delicately shading to white; large, splendid trusses.

### WHITE

**Comtesse de Harcourt.** Pure white flowers, with beautiful florets and enormous trusses which stand the sun well; perfect habit; deep, rich green foliage.

### PINK

**Berthe de Presilly.** Bright silver-rose-pink; the flowers are full and of perfect form; trusses large and freely produced; the habit is dwarf, robust and branching. A fine bedder and excellent pot plant.

**Mrs. Lawrence.** This is one of the finest Geraniums we have in this color. Wonderfully free in flowering. Indispensable as a pot plant; unsurpassed as a bedder. The color is an artistic shade of satiny salmon-pink, slightly tinged white.

### PARLOR IVY

A trailing vine, not hardy. Valuable for vase work and window-boxes.

	Doz.	100	1,000
Rooted cuttings . . . . .	\$2 00	\$15 00	
2½-inch pots . . . . .	\$0 75	5 00	40 00
3-inch pots . . . . .	1 00	8 00	75 00

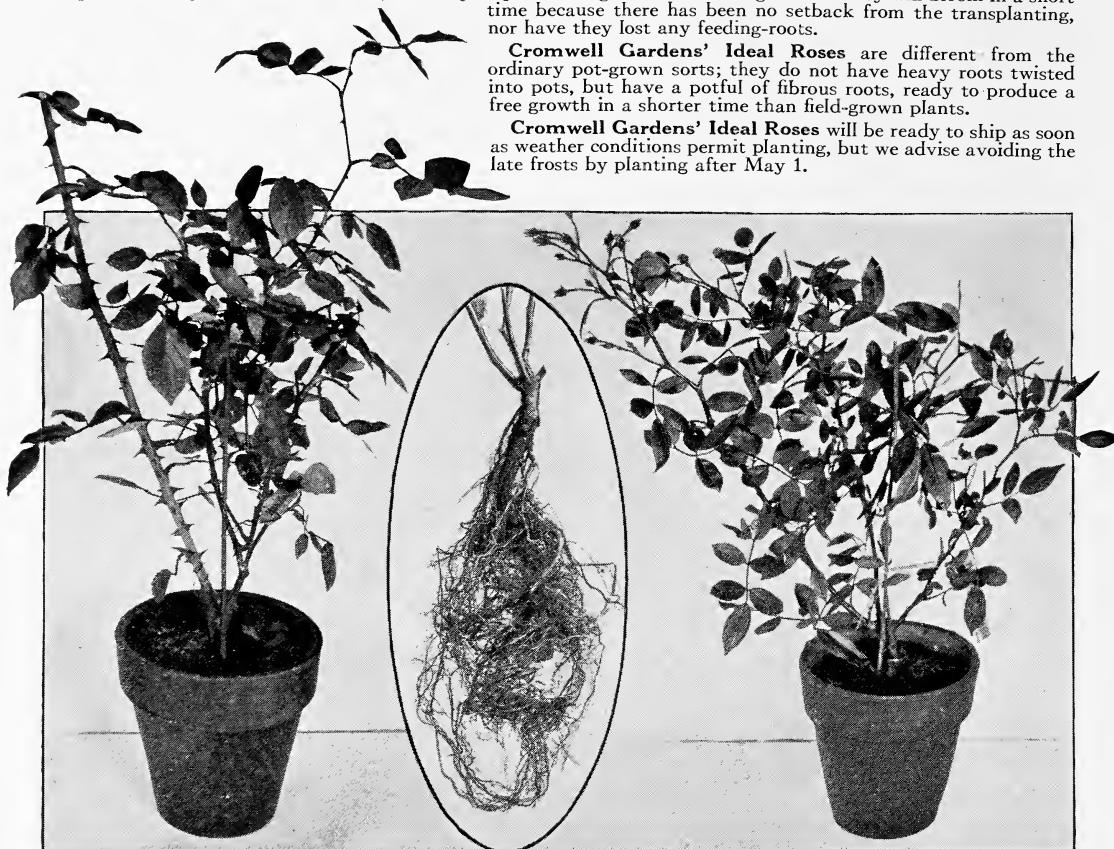
## Cromwell Gardens' Ideal Size Roses

The ideal Rose plant for outdoor gardens is grafted on a life-giving stock that will make strong root-growth below ground, thus insuring a vigorous development of wood above ground.

**Cromwell Gardens' Ideal Roses** are grafted on seedling Multiflora japonica stocks in the greenhouse two winters before their sale, grown in 4 or 4½-inch pots, and held cold and dormant during the winter preceding shipment. They are well established, all ready to put in the ground and start growth. They will bloom in a short time because there has been no setback from the transplanting, nor have they lost any feeding-roots.

**Cromwell Gardens' Ideal Roses** are different from the ordinary pot-grown sorts; they do not have heavy roots twisted into pots, but have a potful of fibrous roots, ready to produce a free growth in a shorter time than field-grown plants.

**Cromwell Gardens' Ideal Roses** will be ready to ship as soon as weather conditions permit planting, but we advise avoiding the late frosts by planting after May 1.



## GARDEN ROSES

Cromwell Gardens' Ideal Size, from 4½-inch pots, well established—ready May 1. 50 cts. each,  
\$5 per doz., \$40 per 100

**Commonwealth.** Deep pink.

**Columbia.** Pink.

**Duchess of Wellington.** Saffron-yellow.

**Double White Killarney.** White.

**General-Superior Arnold Janssen.** Deep carmine.

**Golden Ophelia.** Golden yellow.

**Kaiserin Auguste Viktoria.** White.

**Killarney Brilliant.** Brilliant dark pink.

**Lady Alice Stanley.** Coral-rose and flesh-pink.

**Lady Pirrie.** Apricot-yellow.

**Lady Ursula.** Flesh-pink.

**Mme. Abel Chatenay.** Carmine-rose.

**Mme. Butterfly.** Light pink, tinted gold at base.

**Mme. Caroline Testout.** Pink.

**Mrs. Aaron Ward.** Gold and pink.

**Mrs. A. R. Waddell.** Reddish salmon.

**Mrs. Charles Bell.** Shell-pink.

**Premier.** Rose-pink.

**Radiance.** Silvery pink.

**Red Radiance.** Red.

**Sensation.** Dark red.

**Templar.** Clear, even shade of red.

**Mrs. F. R. Pierson.** This sport of Premier possesses many of the characteristics of the parent. "A crimson rose flooded with sunshine," was the introductory description on this variety last season. We shall have 3,000 of this new Rose, described on page 3, in the Ideal Size. 75 cts. each, \$7.50 per doz., \$60 per 100.

**Florex.** This novelty we shall have to offer in limited quantity, grafted on Multiflora japonica, and in the Ideal Size. \$1 each, \$10 per doz., \$80 per 100.

**Mary Wallace.** (The New Climbing Rose.) The flowers are well formed, semi-double, bright, clear rose-pink with salmon base, and the largest in size of any Wichuraiana hybrid, generally exceeding 4 inches in diameter.

**F. J. Grootendorst.** Crimson Hybrid Rugosa that blooms continually throughout the season.



A field of young Evergreens at our nurseries

## NURSERY DEPARTMENT EVERGREENS

The nursery industry here is very different from the original plan for with the changes that have come there has developed a large wholesale nursery largely devoted to evergreens. It was our original intention to maintain only a retail nursery, for which the location seemed well suited and in connection with which a department devoted to landscape planting was added, only to be discontinued later in view of the changes brought about by the establishment of the nursery quarantine in 1919. Our land is of good quality and reasonably available, and the same applies to labor. With the right stocks from which to work, this planting of 110 acres has been made, the original 15-acre nursery having been added to from season to season.

We have now decided to discontinue our retail catalogue and to devote our efforts in the nursery line to the wholesale trade, catering to the demands of the landscape planter and the nurseryman who is limited in production by area.

Not the largest, perhaps, but one of the largest plantings of evergreens in America is contained in our nurseries, and no variety not good enough to grow in quantity or hardy enough to live in New England has been included in the stock which we wish to grow for you.

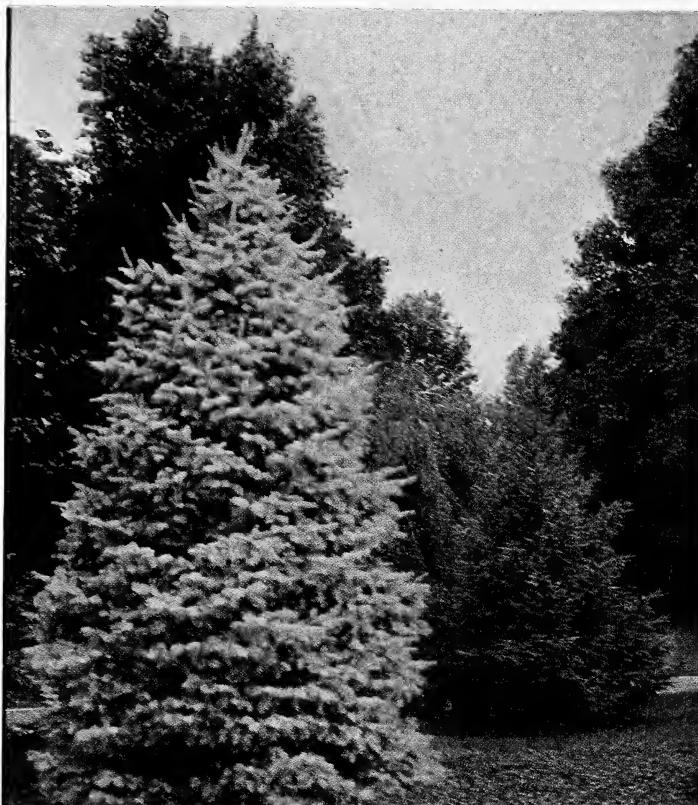
	Each	10	100
<b>ABIES balsamea.</b> <i>Balsam Fir.</i> 2 to 2½ feet . . . . .	\$1 75	\$15 00	
<b>cephalonica.</b> <i>Greek Fir.</i> 2 to 3 feet . . . . .	5 00	40 00	
<b>concolor.</b> <i>White Fir; Colorado Silver Fir.</i> 1½ feet . . . . .	2 00		
<b>fraseri.</b> <i>Fraser's Balsam Fir.</i> 1½ feet . . . . .	1 50		
<b>homolepis (brachyphylla).</b> <i>Nikko Fir.</i> 2 to 3 feet . . . . .	4 00		

**ARBORVITÆ.** See *Thuja*.

**BIOTA.** See *Thuja*.

**HEMLOCK.** See *Tsuga*.

<b>JUNIPERUS chinensis.</b> <i>Chinese Juniper.</i> 2 to 2½ feet . . . . .	2 00		
<b>chinensis albo-variegata.</b> <i>White-tipped Chinese Juniper.</i> 15 to 18 inches . . . . .	1 50	12 50	
1½ to 2 feet . . . . .	1 75	15 00	
<b>chinensis pfitzeriana.</b> <i>Pfitzer's Juniper.</i> 1½ to 2 feet . . . . .	2 00	17 50	\$150 00
2 to 2½ feet . . . . .	2 75	25 00	225 00



Colorado Blue Spruce

	Each	10	100
<b>Juniperus chinensis procumbens.</b> Gray Carpet Juniper. 2 feet . . . . .	\$2 50	\$22 50	
<b>communis.</b> Common Juniper. 12 to 15 inches . . . . .	1 25	10 00	
<b>communis aurea.</b> Common Golden Juniper. 15 to 18 inches . . . . .	1 50	12 50	
<b>communis hibernica.</b> Irish Juniper. 1½ to 2 feet . . . . .	1 25	10 00	\$90 00
2 to 2½ feet . . . . .	1 50	12 50	110 00
<b>communis oblonga pendula.</b> Weeping Juniper. 3 feet . . . . .	3 00	27 50	
4 feet . . . . .	4 00	35 00	
<b>communis suecica.</b> Swedish Juniper. 1½ to 2 feet . . . . .	1 25	10 00	
<b>horizontalis (prostrata).</b> Creeping Juniper. 15 to 18 inches . . . . .	1 00	9 00	
<b>horizontalis douglasii.</b> Waukegan Juniper. 15 to 18 inches . . . . .	1 50	12 50	
<b>japonica.</b> Japanese Juniper. 1½ to 2 feet . . . . .	2 00		
<b>sabina.</b> Savin. 12 to 15 inches . . . . .	1 25	11 00	100 00
15 to 18 inches . . . . .	1 50	13 50	
<b>sabina tamariscifolia.</b> Tamarix Savin. 15 to 18 inches . . . . .	1 75	15 00	
<b>scopulorum.</b> Colorado Juniper. 2 feet . . . . .	1 75	15 00	
<b>virginiana.</b> Red Cedar. 3 to 4 feet . . . . .	2 50	22 50	
<b>virginiana cannarti.</b> Cannart Red Cedar. 3½ to 4 feet . . . . .	4 00	35 00	
<b>virginiana elegantissima.</b> Gold-tip Red Cedar. 2 feet . . . . .	2 25	20 00	
<b>virginiana glauca.</b> Blue Virginia Cedar. 3 to 4 feet . . . . .	4 00	35 00	
<b>virginiana tripartita.</b> Fountain Red Cedar. 2 to 3 feet . . . . .	2 50	22 50	
<b>PICEA canadensis (alba).</b> White Spruce. 1½ to 2 feet . . . . .	1 25	10 00	
<b>excelsa.</b> Norway Spruce. 15 to 18 inches . . . . .	75	7 00	
<b>excelsa aurea.</b> Golden Norway Spruce. 15 to 18 inches . . . . .	1 75	15 00	
<b>excelsa pendula.</b> Weeping Norway Spruce. 15 to 18 inches . . . . .	1 75	15 00	
<b>excelsa pygmæa.</b> Pygmy Norway Spruce. 1 foot . . . . .	2 50	22 50	
<b>excelsa pyramidalis.</b> Pyramidal Norway Spruce. 1½ feet . . . . .	1 75	15 00	
<b>excelsa remontii.</b> Remont Spruce. 12 to 15 inches . . . . .	2 50	22 50	
<b>orientalis.</b> Oriental Spruce. 1½ feet . . . . .	1 75		
<b>politá.</b> Tiger's-Tail Spruce. 1½ to 2 feet . . . . .	2 50	22 50	
<b>pungens.</b> Colorado Spruce. 15 to 18 inches . . . . .	1 25	10 00	
<b>pungens glauca.</b> Colorado Blue Spruce. 12 to 15 inches . . . . .	1 50		



		Each	10	100
<b>PINUS densiflora.</b> <i>Japanese Red Pine.</i> 1½ to 2 feet		\$1 25	\$10 00	
<i>montana.</i> <i>Swiss Mountain Pine.</i> 15-inch spread		1 25	11 00	
<i>montana mughus.</i> <i>Mugho Pine.</i> 12 to 15-inch spread		1 50	12 50	
<i>strobos.</i> <i>White Pine.</i> 3 to 4 feet		1 75	15 00	
<i>sylvestris.</i> <i>Scotch Pine.</i> 1½ to 2 feet		1 50	12 50	
<b>PSEUDOTSUGA douglasii.</b> <i>Douglas Spruce.</i> 2 to 3 feet		2 50		
<b>RETINOSPORA (Chamæcyparis) filifera.</b> <i>Thread-branched Cypress.</i>				
15 to 18 inches		1 50	13 50	\$125 00
1½ to 2 feet		1 75	16 00	
<b>filifera aurea.</b> <i>Golden Thread-branched Cypress.</i> 12 to 15-inch spread		1 50	13 50	
<b>pisifera.</b> <i>Sawara Cypress.</i> 15 to 18 inches		1 10	10 00	90 00
1½ to 2 feet		1 50	12 50	110 00
<b>pisifera aurea.</b> <i>Golden Sawara Cypress.</i> 15 to 18 inches		1 10	10 00	90 00
1½ to 2 feet		1 50	12 50	110 00
<b>pisifera argentea (lutescens).</b> <i>Dwarf Yellow Plume Cypress.</i> 12 to 15 inches		1 25	10 00	
<b>pisifera nana.</b> <i>Dwarf Cypress.</i> 12 to 15-inch spread		2 50		
<b>pisifera plumosa.</b> <i>Plume Cypress.</i> 15 to 18-inch spread		1 25	11 00	100 00
1½ feet		1 50	13 50	125 00
<b>pisifera plumosa aurea.</b> <i>Golden-Plume Cypress.</i> 15 to 18 inches		1 25	11 00	100 00
1½ feet		1 50	13 50	125 00
<b>pisifera squarrosa sulphurea.</b> <i>Sulphur Plume Moss Cypress.</i> 12 to 15 inches		1 00	7 50	
<b>pisifera squarrosa Veitchi.</b> <i>Veitch Moss Cypress.</i> 12 to 15 inches		1 00	7 50	
<b>SCIADOPITYS verticillata.</b> <i>Umbrella Pine.</i> 12 to 15 inches		2 00		
<b>TAXUS canadensis.</b> <i>Canada Yew.</i> 15 to 18 inches		1 65	15 00	
<i>cuspidata.</i> (Spreading Form.) <i>Japanese Yew.</i> 15 to 18 inches		1 75	16 00	
<i>cuspidata nana.</i> <i>Dwarf Japanese Yew.</i> 12 to 15 inches		2 50	22 50	
<b>THUJA batemanii.</b> 1½ feet		2 50	22 50	
<i>occidentalis.</i> <i>American Arborvitæ.</i> 1½ to 2 feet		1 00	8 50	75 00
2 to 2½ feet		1 25	11 50	100 00



Kalmia latifolia. See page 28

Visitors to our establishment are welcome on any day except Sunday. Why not visit Cromwell and look over what we have to offer?

Specimen *Retinospora pisifera plumosa aurea* in our nurseries

	Each	10	100
<i>Thuja occidentalis lutea</i> . <i>George Peabody Arborvitæ</i> . 15 to 18 inches . . . . .	\$1 25	\$10 00	
<i>occidentalis caucasica</i> . 15 to 18 inches . . . . .	1 35	12 50	\$100 00
<i>occidentalis compacta</i> . <i>Parsons' Arborvitæ</i> . 12 to 15 inches . . . . .	1 00	8 50	75 00
<i>occidentalis douglasii aurea</i> . <i>Douglas Golden Arborvitæ</i> . 15 to 18 inches . . . . .	1 25	10 00	
<i>occidentalis douglasii spiralis</i> . 1½ to 2 feet . . . . .	1 50	13 50	125 00
<i>occidentalis ellwangeriana</i> . <i>Tom Thumb Arborvitæ</i> . 12 to 15 inches . . . . .	1 00	8 50	75 00
<i>occidentalis filiformis</i> . <i>Thread-leaf Arborvitæ</i> . 15 to 18 inches . . . . .	2 00		
<i>occidentalis globosa</i> . <i>American Globe Arborvitæ</i> . 12 to 15 inches . . . . .	1 00	8 50	75 00
<i>occidentalis hoveyi</i> . <i>Hovey Arborvitæ</i> . 12 to 15 inches . . . . .	1 00	8 50	75 00
<i>occidentalis pyramidalis</i> . <i>American Pyramidal Arborvitæ</i> . 1½ to 2 feet . . . . .	1 50	13 50	125 00
2 to 2½ feet . . . . .	1 75	16 50	150 00
<i>occidentalis reidi</i> . <i>Reid Arborvitæ</i> . 12 to 15 inches . . . . .	1 00	8 50	75 00
<i>occidentalis rosenthali</i> . <i>Rosenthal Arborvitæ</i> . 1½ to 2 feet . . . . .	1 50	13 50	125 00
<i>occidentalis verræneana</i> . <i>Vervæne Arborvitæ</i> . 15 to 18 inches . . . . .	1 25	11 00	90 00
1½ to 2 feet . . . . .	1 50	13 50	125 00
<i>occidentalis wareana</i> . <i>Siberian Arborvitæ</i> . 15 to 18 inches . . . . .	1 00	9 00	80 00
<i>orientalis (Biota)</i> . <i>Oriental Arborvitæ</i> . 15 to 18 inches . . . . .	60	5 50	50 00
1½ to 2 feet . . . . .	85	7 50	70 00
<i>TSUGA canadensis</i> . <i>Canada Hemlock</i> . 1½ to 2 feet . . . . .	1 75	15 00	
<i>caroliniana</i> . <i>Carolina Hemlock</i> . 1½ to 2 feet . . . . .	2 00	17 50	
<i>diversifolia</i> . <i>Japanese Hemlock</i> . 2 to 2½ feet . . . . .	2 50	22 50	

## EVERGREEN SHRUBS

**ANDROMEDA.** See *Leucothoe* and *Pieris*.

<i>AZALEA amoena</i> . <i>Amoena Azalea</i> . 15 to 18 inches . . . . .	2 50
<i>kaempferi</i> . <i>Torch Azalea</i> . 15 to 18 inches . . . . .	2 25
<i>Azaleas, Deciduous</i> . See <i>Flowering Shrubs</i> .	
<i>DAPHNE cneorum</i> . <i>Rose Daphne</i> . 10 to 12 inches . . . . .	1 00
<i>ILEX glabra</i> . <i>Inkberry</i> . 1½ to 2 feet . . . . .	1 25
<i>LEUCOTHOE catesbaei</i> . <i>Drooping Leucothoe</i> . 12 to 15 inches . . . . .	60
<i>PACHYSANDRA terminalis</i> . <i>Japanese Spurge</i> . 2-year field-grown . . . . .	80
<i>PIERIS floribunda</i> . <i>Mountain Andromeda</i> . 12 to 15 inches . . . . .	1 75
<i>japonica</i> . <i>Japanese Andromeda</i> . 1½ feet . . . . .	1 75
<i>KALMIA latifolia</i> . <i>Mountain Laurel</i> . 12 to 15 inches . . . . .	1 25
<i>RHODODENDRON carolinianum</i> . <i>Carolina Rhododendron</i> . 2 to 2½ feet . . .	3 00
<i>catawbiense</i> . <i>Catawba Rhododendron</i> . 1½ to 2 feet . . . . .	2 25
<i>maximum</i> . <i>Rosebay Rhododendron</i> . 1½ to 2 feet . . . . .	2 00



## DECIDUOUS ORNAMENTAL TREES

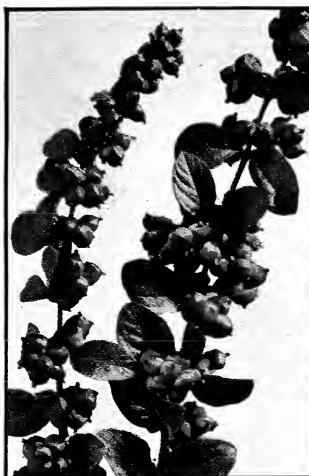
	Each	10	100
<b>ACER dasycarpum.</b> <i>Silver Maple.</i> 10 to 12 feet	\$2 00	\$17 50	
<b>dasycarpum wieri laciniatum.</b> <i>Wier's Cut-leaf Silver Maple.</i> 8 to 10 feet	2 00	17 50	
<b>japonicum.</b> <i>Full-Moon Maple.</i> 2 to 3 feet	3 00	27 50	
<b>palmatum.</b> <i>Japanese Maple.</i> 2 to 3 feet	2 50	22 50	
<b>palmatum aureum.</b> <i>Golden-leaf Japanese Maple.</i> 2 to 3 feet	3 50	32 50	
<b>palmatum atropurpureum.</b> <i>Blood-leaf Japanese Maple.</i> 12 to 15 inches	2 50		
<b>palmatum dissectum.</b> <i>Thread-leaf Japanese Maple.</i> 2 to 2½ feet	4 00	37 50	
<b>palmatum reticulatum.</b> <i>Green-net Maple.</i> 2 to 3 feet	3 50	32 50	
<b>platanoides.</b> <i>Norway Maple.</i> 6 to 7 feet	1 50	12 50	
<b>ARALIA spinosa.</b> <i>Devil's Walking-stick.</i> 4 to 5 feet	30	2 50	
<b>CATALPA bignonioides nana (bungei).</b> <i>Umbrella Catalpa.</i> 5-foot stem	1 00	9 00	
<b>speciosa.</b> <i>Western Catalpa.</i> 6 to 8 feet	1 00		
<b>CERASUS.</b> See <i>Prunus.</i>			
<b>CERCIS.</b> See <i>Shrubs.</i>			
<b>CORNUS florida.</b> <i>White-flowering Dogwood.</i> 5 to 6 feet	1 25	10 00	
8 to 10 feet	2 00	17 50	\$150 00
10 to 12 feet	2 50	22 50	200 00
<b>CRATÆGUS oxyacantha splendens.</b> <i>Paul's Double Scarlet Thorn.</i> 4 to 5 feet	1 50	13 50	
<b>KOELREUTERIA paniculata.</b> <i>Golden Rain Tree.</i> 6 to 7 feet	1 00		
<b>LIRIODENDRON tulipifera.</b> <i>Tulip Tree.</i> 5 to 6 feet	90	7 50	
<b>MALUS atrosanguinea.</b> <i>Carmine Crab.</i> 3 to 4 feet	75	6 00	
<i>floribunda.</i> <i>Japanese Flowering Crab.</i> 3 to 4 feet	75	6 00	
<i>floribunda purpurea.</i> <i>Purple Crab.</i> 3 to 4 feet	75	6 00	
<i>halliana parkmanii.</i> <i>Parkman Crab.</i> 2 to 3 feet	75	6 00	
<i>ioensis plena.</i> <i>Bechtel Crab.</i> 2 to 3 feet	60	5 50	
3 to 4 feet	75	6 50	
<i>scheideckeri.</i> <i>Scheidecker Crab.</i> 3 to 4 feet	75	6 00	
<b>MORUS alba.</b> <i>White Mulberry.</i> 5 to 6 feet	35	2 50	
<i>alba pendula.</i> <i>Teas' Weeping Mulberry.</i> 1-year head	2 00		
<b>OXYDENDRUM arboreum.</b> <i>Sourwood.</i> 2 to 3 feet	50	4 00	
<b>PLATANUS orientalis.</b> <i>European Plane Tree.</i> 8 to 10 feet	1 50	14 00	
<b>POPULUS nigra italicica.</b> <i>Lombardy Poplar.</i> 10 to 12 feet	1 00		
<b>PRUNUS cerasifera pissardi.</b> <i>Purple-leaf Plum.</i> 3 to 4 feet	40	3 50	30 00
<i>sieboldii rosea.</i> <i>Japanese Pink-flowering Cherry.</i> 4 to 5 feet	3 50	32 50	
<i>subhirtella pendula.</i> <i>Weeping Japanese Cherry.</i> 5 to 6 feet. Low grafted	4 00		
<b>QUERCUS coccinea.</b> <i>Scarlet Oak.</i> 6 to 7 feet	2 00		
<i>palustris.</i> <i>Pin Oak.</i> 6 to 8 feet	2 00		
<i>rubra.</i> <i>Red Oak.</i> 6 to 8 feet	2 00		
<b>SALIX babylonica.</b> <i>Babylon Weeping Willow.</i> 8 to 10 feet	1 50	12 50	
<i>caprea.</i> (Bush form.) <i>Goat or Pussy Willow.</i> 5 to 6 feet	35	3 00	
<i>pentandra.</i> <i>Laurel-leaf Willow.</i> 6 to 7 feet	50	4 00	
<b>SORBUS aucuparia.</b> <i>European Mountain-Ash.</i> 4 to 5 feet	60	5 00	40 00
8 to 10 feet	1 50	13 50	125 00
<b>ULMUS americana.</b> <i>American Elm.</i> 6 to 8 feet	1 00		
10 to 12 feet	2 50		

## VINES AND CLIMBING PLANTS

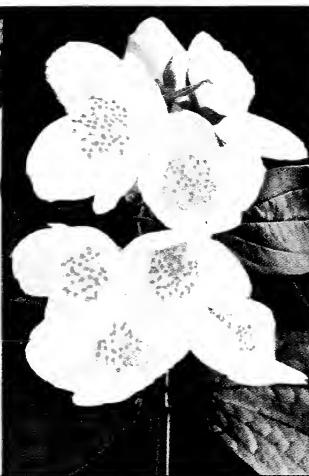
<b>AKEBIA quinata.</b> <i>Five-leaved Akebia.</i> 2-year	35	3 00	
<b>AMPELOPSIS engelmanni.</b> <i>Engelmann Creeper.</i> 2-year	25	2 00	
<i>quinquefolia.</i> <i>Virginia Creeper.</i> 2-year	20	1 50	12 00
<i>veitchii (tricuspidata).</i> <i>Japanese Creeper.</i> 2-year, medium	30	2 50	20 00
<b>ARISTOLOCHIA siphon.</b> <i>Dutchman's Pipe.</i> 1½ to 2 feet	50	4 00	
<b>CELASTRUS orbiculatus.</b> <i>Oriental Bittersweet.</i> 2 to 3 feet	25	2 00	
<i>scandens.</i> <i>American Bittersweet.</i> 2 to 3 feet	25	2 00	
<b>CLEMATIS paniculata.</b> <i>Sweet Autumn Clematis.</i> 2-year	30	2 50	
<b>EUONYMUS radicans.</b> <i>Wintercreeper.</i> 3-year, heavy	30	2 50	20 00
<i>radicans carrii.</i> <i>Glossy Wintercreeper.</i> 3-year, heavy	30	2 50	
<i>radicans variegatus.</i> <i>Variegated Leaf Wintercreeper.</i> 3-year, extra-heavy	30	2 50	
<i>radicans minimus (kevensis).</i> <i>Baby Wintercreeper.</i> Strong 2-year	35	3 00	25 00
<b>HEDERA helix.</b> <i>English Ivy.</i> 4-inch pots	40	3 75	35 00
<b>LONICERA japonica halliana.</b> <i>Hall's Japanese Honeysuckle.</i> 2-year, No. 1	25	2 00	15 00
<b>SCHIZOPHRAGMA hydrangeoides.</b> <i>Japanese Hydrangea Vine.</i> 3-year	1 25	10 00	
<b>WISTERIA sinensis.</b> <i>Chinese Wisteria.</i> 3 to 4 feet	35	3 00	25 00

## DECIDUOUS SHRUBBERY

		Each	10	100
<b>ACANTHOPanax (aralia) pentaphyllum.</b> <i>Five-leaf Aralia.</i> 1½ to 2 feet . . . . .	\$0 20	\$1 80	\$15 00	
2 to 3 feet . . . . .	25	2 25	20 00	
<b>AMYGDALUS (Prunus) persica.</b> <i>Double White-flowering Almond.</i> 1½ to 2 feet . . . . .	40	3 50	30 00	
<i>Double Pink-flowering Almond.</i> 1½ to 2 feet . . . . .	40	3 50	30 00	
<b>AMELANCHIER canadensis.</b> <i>Downy Shadblow.</i> 2 to 3 feet . . . . .	30	2 50		
<b>ARONIA melanocarpa (nigra).</b> <i>Black Chokeberry.</i> 1½ to 2 feet . . . . .	30	2 50		
<b>AZALEA arborescens.</b> <i>Sweet Azalea.</i> 1 to 1½ feet . . . . .	1 50	12 50		
<i>amœna.</i> See Evergreen Shrubs.				
<i>calendulacea (lutea).</i> <i>Flame Azalea.</i> 15 to 18 inches . . . . .	1 50	12 50		
<i>hinodegiri.</i> See Evergreen Shrubs.				
<i>nudiflora.</i> <i>Pinxter Bloom.</i> 15 to 18 inches . . . . .	1 25	10 00		
<i>viscosa.</i> <i>Swamp Azalea.</i> 1½ to 2 feet . . . . .	1 25	10 00		
2 feet . . . . .	1 75	15 00		
<i>yodogawa.</i> <i>Yodogawa Azalea.</i> 1½ to 2 feet . . . . .	1 75	15 00		
<b>BERBERIS thunbergi.</b> <i>Japanese Barberry.</i> 1 to 1½ feet . . . . .	1 50	12 00		
1½ to 2 feet . . . . .	1 75	15 00		
<b>BUDDLEIA davidi veitchiana.</b> <i>Veitch Butterfly Bush.</i> 3 to 4 feet . . . . .	25	2 25	20 00	
<b>CALLICARPA purpurea.</b> <i>Chinese Beauty Berry.</i> 1½ to 2 feet . . . . .	30	2 50	20 00	
<b>CERCIS canadensis.</b> <i>American Redbud.</i> 1½ to 2 feet . . . . .	25			
<i>chinensis (japonica).</i> <i>Chinese Redbud.</i> 12 to 15 inches . . . . .	40	3 50		
<b>CLETHRHA alnifolia.</b> <i>Summer Sweet.</i> 1½ feet . . . . .	30	2 50		
<b>CORNUS alba sibirica.</b> <i>Coral Dogwood.</i> 2 to 3 feet . . . . .	20	1 75	15 00	
3 to 4 feet . . . . .	25	2 25	20 00	
<i>alba spaethi.</i> <i>Spaeth Dogwood.</i> 1½ to 2 feet . . . . .	30	2 50		
<i>alternifolia.</i> <i>Pagoda Dogwood.</i> 2 to 3 feet . . . . .	30	2 50		
<i>mas aureo elegantissima.</i> <i>Variegated Cornelian Cherry.</i> 1½ to 2 feet . . . . .	30	2 50	20 00	
<i>paniculata.</i> <i>Gray Dogwood.</i> 1½ to 2 feet . . . . .	20	1 75	15 00	
<i>stolonifera.</i> <i>Red Osier Dogwood.</i> 3 to 4 feet . . . . .	25	2 00		
<i>stolonifera flaviramea.</i> <i>Golden-twiggled Dogwood.</i> 1½ to 2 feet . . . . .	25	2 00	15 00	
<b>DEUTZIA gracilis.</b> <i>Slender Deutzia.</i> 10 to 12 inches . . . . .	25	2 00		
<i>lemoinei.</i> <i>Lemoine Deutzia.</i> 1½ to 2 feet . . . . .	35	3 00	25 00	
<i>scabra crenata fl.-pl.</i> <i>Double-flowering Deutzia.</i> 2 to 3 feet . . . . .	20	1 75	15 00	
<i>scabra crenata magnifica.</i> 3 to 4 feet . . . . .	25	2 25	20 00	
<i>scabra crenata, Pride of Rochester.</i> <i>Large-flowered Deutzia.</i> 2 to 3 feet . . . . .	20	1 75	15 00	
3 to 4 feet . . . . .	25	2 25	20 00	
<i>scabra crenata rosea fl.-pl.</i> <i>Double Pink-flowering Deutzia.</i> 2 to 3 feet . . . . .	20	1 75	15 00	
3 to 4 feet . . . . .	25	2 25	20 00	
<b>DIERVILLA sessilifolia (lutea).</b> <i>Southern Bush Honeysuckle.</i> 2 to 3 feet . . . . .	30	2 50		
<b>ELÆGNUS longipes.</b> <i>Cherry Eleagnus.</i> 2 to 3 feet . . . . .	30	2 50		
<b>EUONYMUS alatus.</b> <i>Winged Euonymus.</i> 1½ to 2 feet . . . . .	40	3 50		
<b>FORSYTHIA intermedia.</b> <i>Border Golden Bell.</i> 3 to 4 feet . . . . .	20	1 80	15 00	
<i>intermedia spectabilis.</i> <i>Showy Border Golden Bell.</i> 3 to 4 feet . . . . .	30	2 50	20 00	
<i>suspensa.</i> <i>Weeping Golden Bell.</i> 2 to 3 feet . . . . .	25	2 00		
<i>suspensa fortunei.</i> <i>Fortune Golden Bell.</i> 2 to 3 feet . . . . .	25	2 00		
<i>viridissima.</i> <i>Green-stem Forsythia.</i> 2 to 3 feet . . . . .	20	1 50		
<b>HALESIA tetraptera.</b> <i>Great Silver Bell.</i> 2 to 3 feet . . . . .	40	3 50		
<b>HAMAMELIS virginiana.</b> <i>Witch Hazel.</i> 2 to 3 feet . . . . .	30	2 50		
<b>HYDRANGEA arborescens grandiflora.</b> <i>Hills of Snow.</i> 1½ to 2 feet . . . . .	25	2 25	20 00	
<i>paniculata.</i> <i>Panicle Hydrangea.</i> 2 to 3 feet . . . . .	30	2 50	22 00	
<i>paniculata grandiflora.</i> <i>Pegee Hydrangea.</i> 2 to 2½ feet . . . . .	30	2 50	22 00	
<b>ILEX verticillata.</b> <i>Common Winterberry.</i> 1½ feet . . . . .	35	3 00		
<b>LIGUSTRUM amurense.</b> <i>Amur Privet.</i> 2 to 3 feet . . . . .	1 50	10 00		
<i>ibolium.</i> <i>Ibolium Privet.</i> 2 to 3 feet . . . . .	1 50	10 00		
<i>ibota.</i> <i>Ibota Privet.</i> 1½ to 2 feet . . . . .	1 00	7 00		
<b>LONICERA fragrantissima.</b> <i>Winter Honeysuckle.</i> 2 to 3 feet . . . . .	25	2 25	20 00	
<i>maackii.</i> <i>Amur Honeysuckle.</i> 5 to 6 feet . . . . .	30	2 50		
<i>morrowii.</i> <i>Morrow Honeysuckle.</i> 2 to 3 feet . . . . .	25	2 00	15 00	
<i>ruprechtiana.</i> <i>Manchurian Honeysuckle.</i> 2 to 3 feet . . . . .	25	2 00		
<b>PHILADELPHUS Avalanche.</b> 2 to 3 feet . . . . .	30	2 50	20 00	
<i>gordonianus.</i> <i>Gordon Mock Orange.</i> 2 to 3 feet . . . . .	25	2 00	15 00	
<i>grandiflorus.</i> <i>Big Scentless Mock Orange.</i> 2 to 3 feet . . . . .	22	1 80	15 00	
3 to 4 feet . . . . .	25	2 25	20 00	
<i>lemoinei.</i> <i>Lemoine Mock Orange.</i> 2 to 3 feet . . . . .	30	2 50	20 00	
<b>Virginal.</b> 2 to 2½ feet . . . . .	60	5 00	40 00	



*Symphoricarpos vulgaris*



*Philadelphus coronarius*



*Berberis Thunbergii*



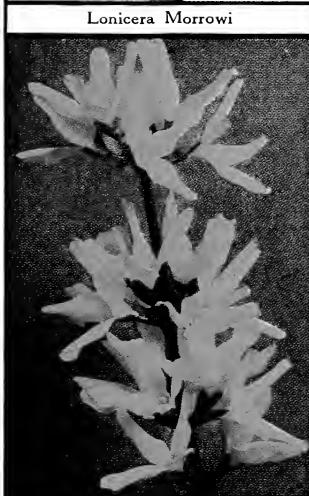
*Lonicera Morrowi*



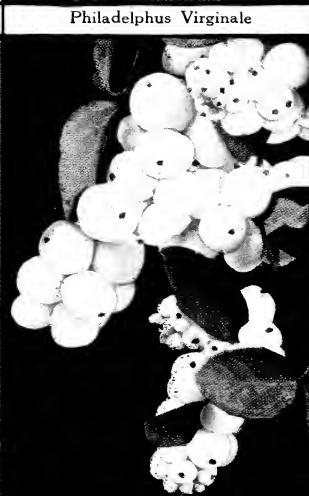
*Philadelphus Virginale*



*Viburnum Opulus*



*Forsythia Fortunei*



*Symphoricarpos racemosus*



*Spiraea, Anthony Waterer*



A mass planting of Spiraea

	Each	10	100
<b>PHYSOCARPUS opulifolius (Spiraea opulifolia).</b> Ninebark. 2 to 3 feet . . . . .	\$0 25	\$2 00	\$15 00
<b>POTENTILLA fruticosa.</b> Shrubby Cinquefoil. 1½ to 2 feet . . . . .	25	2 25	20 00
<b>PRUNUS triloba.</b> Flowering Plum. 2 to 3 feet . . . . .	50	4 50	40 00
<b>RHODORA canadensis rhodora.</b> 12 to 15 inches . . . . .	1 00	7 50	
<b>ROBINIA hispida.</b> Rose Acacia. 3 to 4 feet . . . . .	30	2 50	
<b>STEPHANANDRA flexuosa.</b> Cutleaf Stephanandra. 1½ to 2 feet . . . . .	25	2 00	
<b>SPIRÆA arguta.</b> Garland Spirea. 2 to 3 feet . . . . .	30	2 50	
<b>billardi.</b> Billard Spirea. 3 to 4 feet . . . . .	25	2 25	20 00
<b>burnalda.</b> Anthony Waterer. 1 to 1½ feet . . . . .	25	2 00	15 00
<b>japonica (callosa).</b> Japanese Spirea. 1 to 1½ feet . . . . .	25	2 25	20 00
<b>opulifolia.</b> See Physocarpus.			
<b>prunifolia.</b> Bridal Wreath. 2 to 3 feet . . . . .	30	2 50	
<b>thunbergi.</b> Thunberg Spirea. 2 to 3 feet . . . . .	30	2 50	
<b>vanhouttei.</b> Van Houtte Spirea. 2 to 3 feet . . . . .	25	2 00	
<b>SYMPHORICARPOS racemosus.</b> Common Snowberry. 2 to 3 feet . . . . .	25	2 00	18 00
<b>vulgaris.</b> Coral Berry. 2 to 3 feet . . . . .	20	1 75	15 00
<b>SYRINGA japonica.</b> Japanese Tree Lilac. 3 to 4 feet . . . . .	40	3 50	
<b>josikæa.</b> Hungarian Lilac. 1½ to 2 feet . . . . .	30	2 50	22 00
<b>persica.</b> Persian Lilac. 2 to 3 feet . . . . .	30	2 50	22 00
<b>villosa.</b> Late Lilac. 2 to 3 feet . . . . .	30	2 50	22 00
<b>vulgaris.</b> Common Lilac. 2 to 3 feet . . . . .	25	2 25	20 00
<b>vulgaris alba.</b> Common White Lilac. 1½ to 2 feet . . . . .	25	2 25	20 00
<b>HYBRID LILACS.</b> 1½ to 2 feet . . . . .	40	3 50	
Charles Joly. Double. Very dark reddish purple.			
Charles the Tenth. Single. Reddish purple.			
Marie Legraye. Single. White.			
Michel Buchner. Double. Lilac.			
<b>VIBURNUM cassinoides.</b> Withe-rod. 1½ to 2 feet . . . . .	\$0 20	\$1 80	\$15 00
2 to 3 feet . . . . .	25	2 00	18 00
carlesi. Fragrant Viburnum. 1 foot . . . . .	1 00	9 00	
dentatum. Arrow-wood. 2 to 3 feet . . . . .	30	2 50	20 00
lentago. Nannyberry. 3 to 4 feet . . . . .	30	2 50	
opulus. European Cranberry Bush. 2 to 3 feet . . . . .	35	3 00	
opulus nanum. Dwarf Cranberry Bush. 8 to 10 inches . . . . .	30	2 50	22 00
opulus sterile. Common Snowball. 2 to 3 feet . . . . .	35	3 00	
<b>WEIGELIA amabilis.</b> Rose Weigela. 2 to 3 feet . . . . .	30	2 50	20 00
Eva Rathke. Red-flowering Weigela. 1½ to 2 feet . . . . .	30	2 50	
hybrida nana variegata. Variegated-leaf Weigela. 1½ to 2 feet . . . . .	30	2 50	20 00
rosea. Pink Weigela. 2 to 3 feet . . . . .	30	2 50	20 00
<b>YUCCA filamentosa.</b> Adam's Needle. 3-year, extra-heavy . . . . .	30	2 50	
<b>ZANTHORHIZA apiifolia.</b> Yellow-root. 10 to 12 inches . . . . .	25	2 00	15 00

# ORDER SHEET

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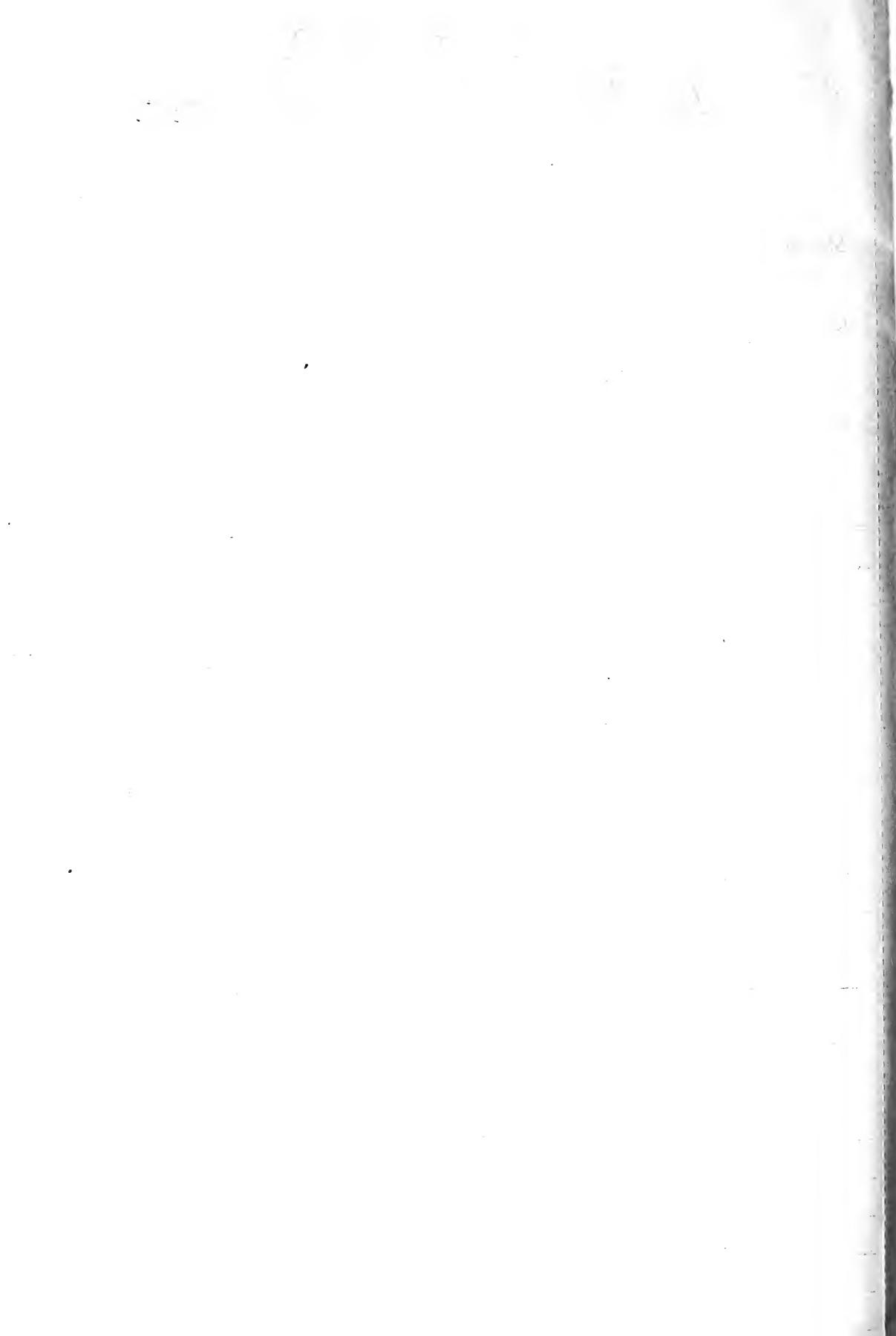
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# A. N. PIERSON, Inc.,

CROMWELL,  
CONNECTICUT

FALL 1927 WINTER

## WHOLESALE PRICE LIST

### Foliage Plants

### Palms

### Ferns

#### FOLIAGE PLANTS

**AGLAONEMA CUMMUTATUM**—A fine decorative plant with thick, leathery foliage. Oblong leaves marked with spots of pale green and of white.

4-inch pots ..... \$ .75 each

**ASPIDISTRAS**—(Green Leaf.) We offer a fine stock of good, clean plants.

6-inch pots, 8 to 12 leaves ..... \$ 1.50

6-inch pots, 12 to 15 leaves ..... 2.00

**CROTONS**—In a good assortment of varieties, and well colored.

3-inch pots ..... \$ 5.00 doz. \$ 40.00 per 100

4-inch pots ..... 12.00 doz. 75.00 per 100

5-inch pots ..... 1.50 each

6-inch pots ..... 2.00 each

10-inch tubs (specimens) ..... 10.00 each

**DRACAENA MASSANGEANA**—The best of all Dracaenas for the house. This variety has a golden stripe down the center of the leaf.

5-inch pots ..... \$ 1.50 each

6-inch pots ..... 2.00 each

7-inch pots ..... 3.00 each

**DRACAENA KELLERIANA**—Spotted green and white leaves; good for baskets, etc.

3-inch pots ..... \$ 35.00 per 100

**DRACAENA SANDERIANA**—A useful plant for centers of fern dishes and combinations; green and white leaves.

3-inch pots ..... \$.50 each

6-inch pots (4 plants to pot) ..... 2.50 each

**DIEFFENBACHIA BAUMANNI**—Foliage dark green, profusely spotted with blotches of white.

4-inch pots ..... \$ 1.00 each

5-inch pots ..... 1.50 each

6-inch pots ..... 2.00 each

**FICUS ELASTICA** (Rubber Plant)—Good clean leaves.

5-inch pots ..... \$ 1.00 each \$ 10.00 doz.

6-inch pots ..... 1.50 each

**FICUS REPENS**—A trailing vine, good for hanging baskets, etc., small, dark green foliage.

3-inch pots ..... \$ 35.00 per 100

4-inch pots ..... 6.00 doz. \$ 50.00 per 100

**MARANTA OPP. TRICOLOR**—A beautiful variety with green leaves, having white and pink markings.

3-inch pots ..... \$.75 each

4-inch pots ..... 1.25 each

**MARANTA KERCHOVEANA**—Green leaves, red spotted, useful for baskets and combination work.

3-inch pots ..... \$.35 each

**MONTEA**—Full of small, flame-colored flowers, in bloom during fall months.

5-inch pots ..... \$ 1.25 each

**PANDANUS VEITCHI**—Nice plants, well colored.

4-inch pots ..... \$ 1.00 each

5-inch pots ..... 1.50 each

6-inch pots ..... 2.00 each

7-inch pots ..... 3.00 each

8-inch tubs ..... 5.00 each

10-inch tubs (specimens) ..... 7.50 each

**PEPEROMIA ARGYREA**—A pretty, dwarf foliage plant with leaves of bright green veined with silver white.

4-inch pots ..... \$.50 each

5-inch pots ..... .75 each

6-inch pans ..... 1.00 each

**SANSEVIERIA LAURENTII**—This variety, in addition to the variegation shown in the ordinary sort, has a band of yellow on each edge of the leaf, which adds greatly to its decorative effects. We have a fine stock of this variety.

4-inch pots ..... \$ 1.00 each

5-inch pots ..... 1.50 each

6-inch pots ..... 3.00 each

7-inch pots ..... 5.00 each

8-inch tubs (specimens) ..... 7.50 each

**SANSEVIERIA ZEYLONICA**—A fine variegated plant with thick leathery leaves of upright growth.

4-inch pots ..... \$.75 each

5-inch pots ..... 1.25 each

6-inch pots ..... 2.00 each

8-inch tubs (specimens) ..... 5.00 each

#### FERNS

**ADIANTUM CROWEANUM** and **CALIFORNICA** (Maidenhair Fern.) Good compact plants.

3-inch pots ..... \$ 3.00 doz. \$ 20.00 per 100

4-inch pots ..... \$.50 each 6.00 doz.

**ADIANTUM LEMKESII** (Farleyense)

5-inch pots ..... \$ 2.00 each

6-inch pots ..... 3.00 each (ready Nov. 1st)

**BIRDS' NEST FERNS**—Perfect plants.

6-inch pots ..... \$ 2.00 each

**BOSTONS** and **DWARF BOSTON FERNS**—We offer a fine stock, good bushy plants.

5-inch pots ..... \$ 1.00 each \$ 10.00 doz. \$ 80.00 per 100

6-inch pots ..... 1.50 each

7-inch pots ..... 2.50 each

**CIBOTIUM SCHEIDEI**—One of the most attractive ferns, with large, perfect fronds.

10-inch tubs (specimens) ..... \$ 10.00 each

12-inch tubs (specimens) ..... 15.00 each

**POLYPODIUM MANDAIANUM** (Seedlings.) A satisfactory house plant with good keeping qualities.

5-inch pots ..... \$ 1.00 each \$ 10.00 doz.

6-inch pots ..... 1.50 each

8-inch tubs ..... 3.00 each

**SELAGINELLA CAULESCENS**

3-inch pots ..... \$.35 each

4-inch pots ..... .50 each

**SELAGINELLA EMMELIANA**

3-inch pots ..... \$.25 each

4-inch pots ..... .35 each

**SELAGINELLA DENTICULATA** (Lycopodium.)

6-inch pans ..... \$.50 each

**TABLE FERNS**—In assorted varieties.

2 1/4-inch pots ..... \$ 7.50 per 100

#### PALMS

##### GOOD, CLEAN, HOME-GROWN STOCK

**KENTIA BELMOREANA**. Single plants.

5-inch pots, 22" to 24" high ..... \$ 1.50 each

5-inch pots, 24" to 26" high ..... 2.00 each

6-inch pots, 26" to 28" high ..... 2.50 each

6-inch pots, 28" to 30" high ..... 3.00 each

**KENTIA BELMOREANA**. Made-up plants. Bush stock in fine condition at this time.

7-inch pots, 36" to 38" high ..... \$ 7.50 each

8-inch tubs, 42" to 46" high ..... 10.00 each

8-inch tubs, 46" to 50" high ..... 12.50 each

**KENTIA FOSTERIANA**. Made-up plants. Three and four plants potted together.

7-inch pots, 34" to 36" high ..... \$ 6.00 each

7-inch pots, 36" to 40" high ..... 7.50 each

10-inch tubs, 52" to 54" high ..... 18.00 each

10-inch tubs, 56" to 58" high ..... 20.00 each

10-inch tubs, 5 ft. ..... 25.00 each

**KENTIA FOSTERIANA**. Single plants.

5-inch pots, 5 and 6 leaves, 24" to 26" high ..... \$ 1.50 each

6-inch pots, 5 and 6 leaves, 26" to 30" high ..... 2.50 each

7-inch pots, 5 and 6 leaves, 40" to 44" high ..... 5.00 each

**PHOENIX ROEBELENI**—Perfect plants, in fine condition for immediate delivery.

5-inch pots ..... \$ 1.50 each

6-inch pots ..... 2.50 each

9-inch tubs (specimens) ..... 7.50 each

10-inch tubs (specimens) ..... 10.00 each

10-inch tubs (specimens) ..... 12.50 each

**PHOENIX CANARIENSIS**—California grown; a fine lot of plants now established in new tubs.

14-inch tubs, 6 ft. high ..... \$ 20.00 each

14-inch tubs, 7 ft. high ..... 25.00 each

14-inch tubs, 7-8 ft. high ..... 30.00 each

For October and later delivery we have a splendid lot of Heather Melanthera, Ardisias and Otaheite Oranges to offer. Write us for prices.

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